

# HUMAN RESOURCE ECONOMICS

962 362



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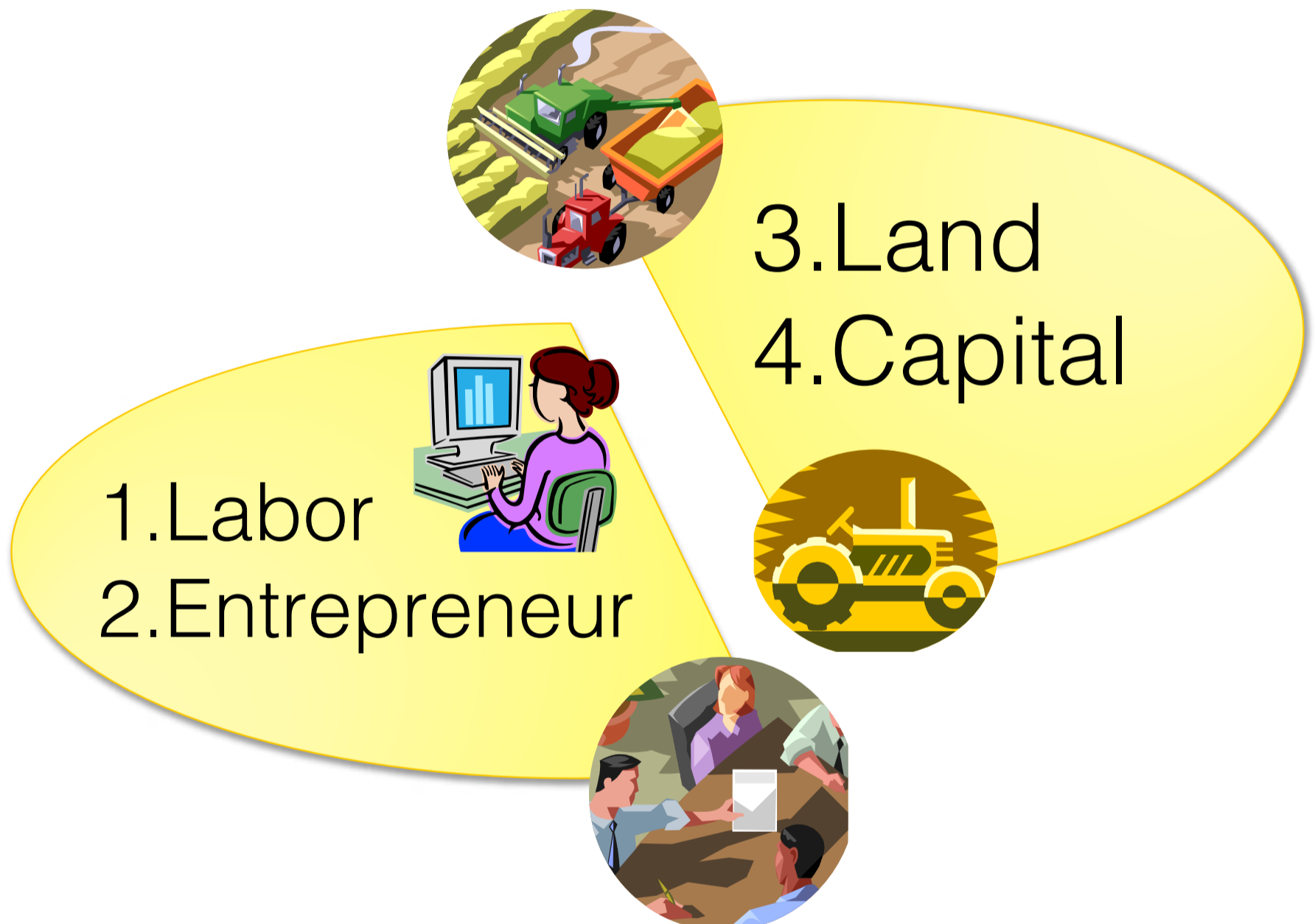
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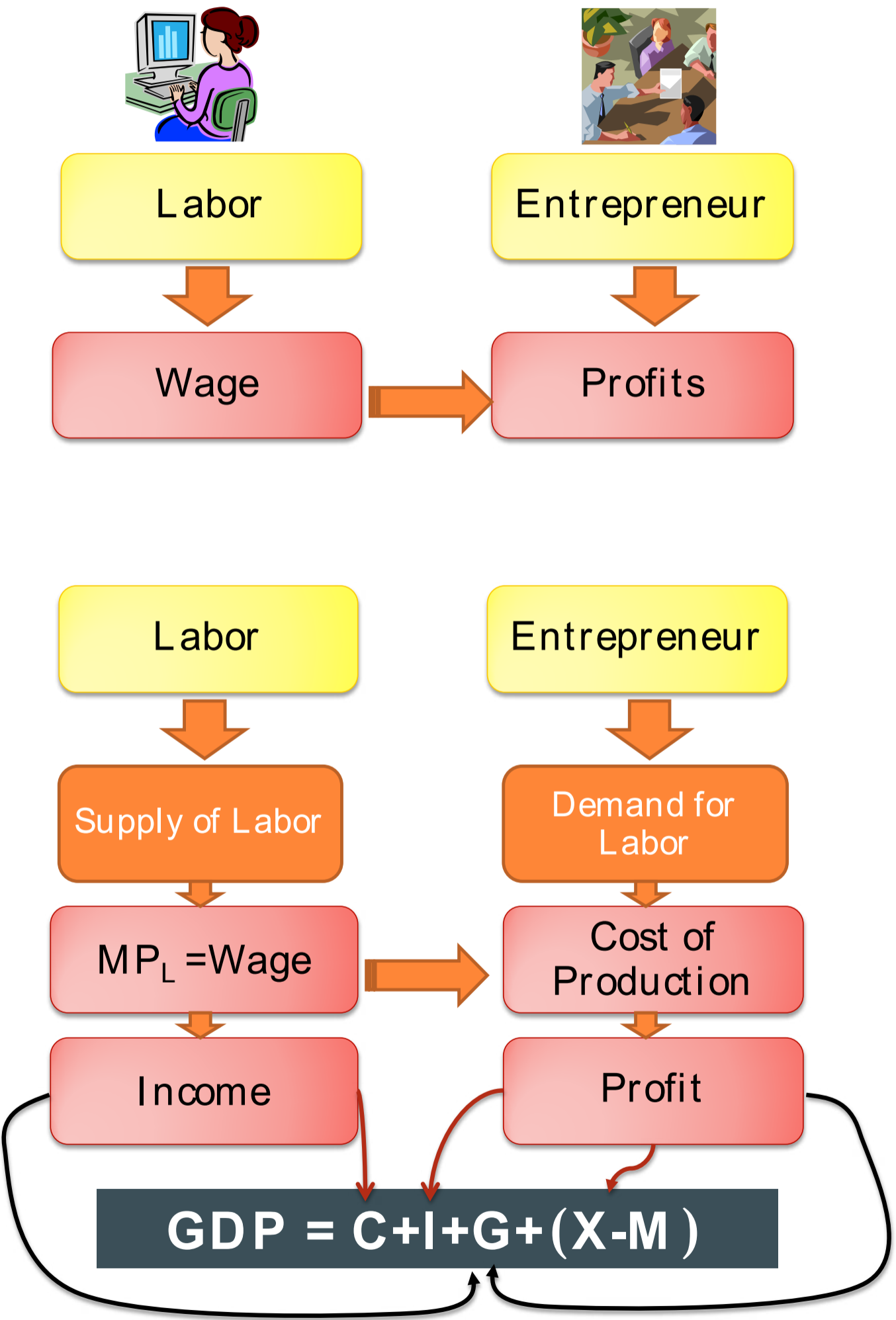
# Chapter 1

## Introduction

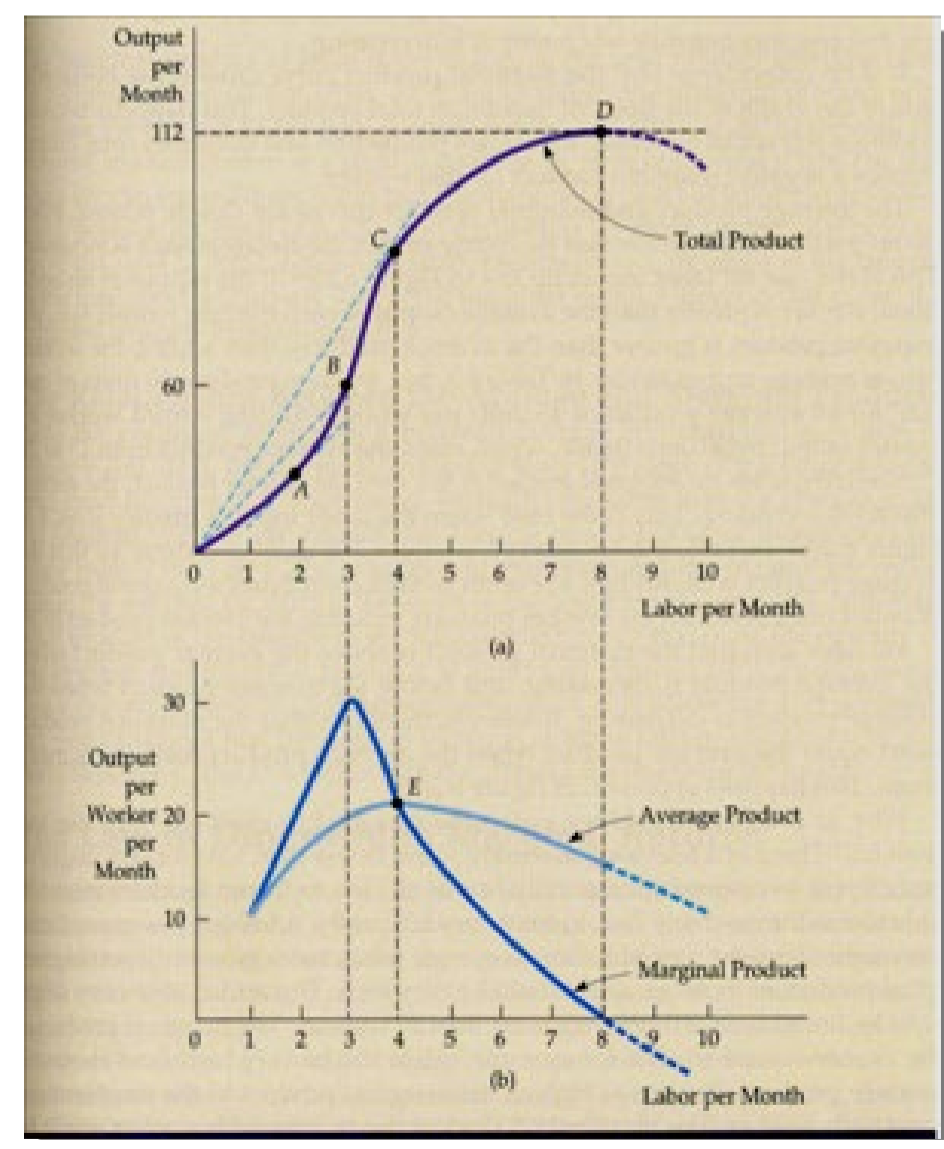
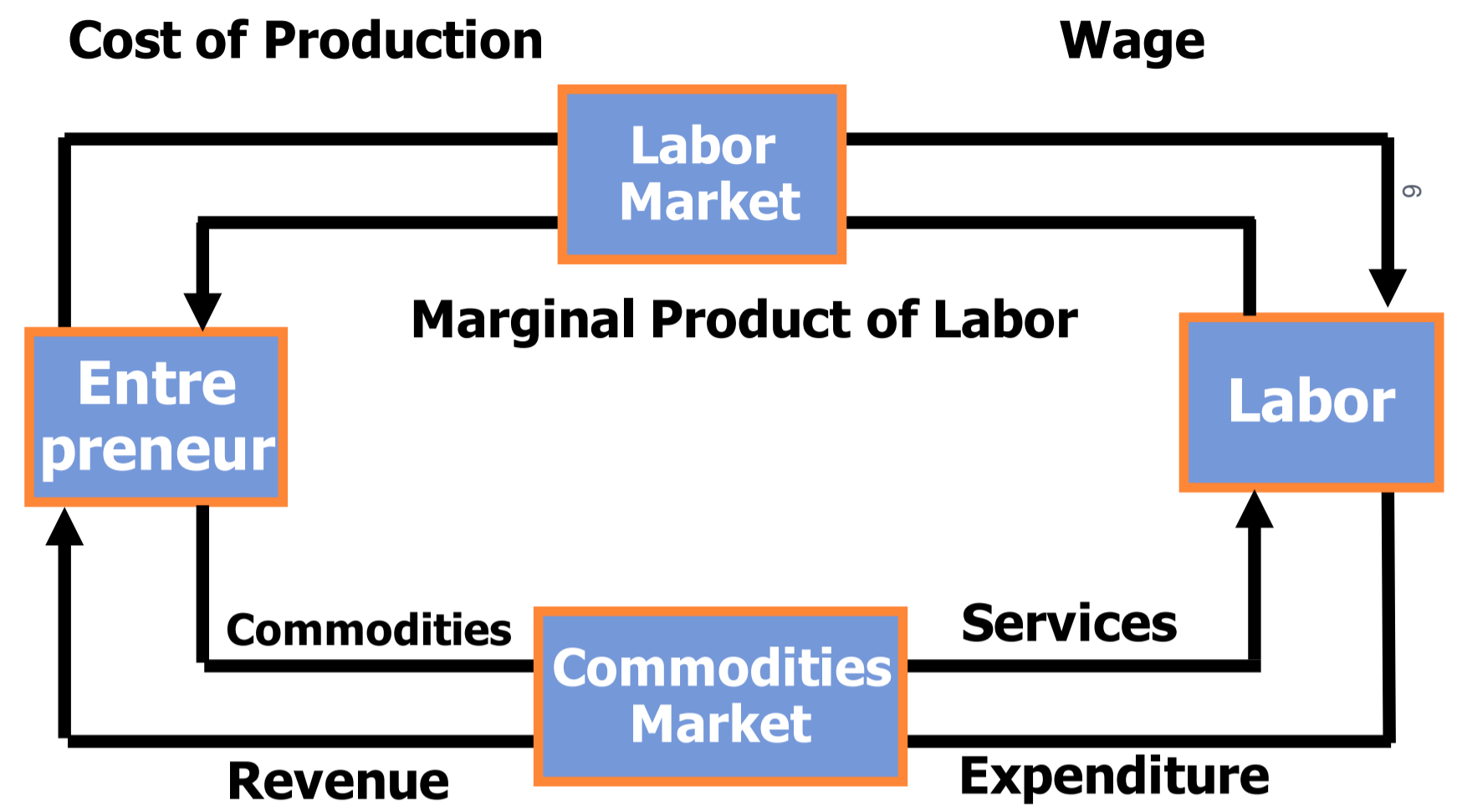


Economics factors comprise of land, capital, labor, and entrepreneur

# 1.1 Definition of Human Resource



## Economic Cycle



### Production Function

- $Y = f(K, L)$
- K is Capital
- L is Labor

How to increase productivity of labor?

## Can We Create Labor Competency or Capability?

- Yes we can!
- If you need to gain something you have to invest something.
- If you need to earn more you have to invest in human call “Human Capital”(HC).
- Invest in human capital rather than in equipment and IT.
- Is HC defined as an investment or consumption?
- How can we measure return on HC investment?

### 1.2 Concept of Human Capital (HC)

- Adam Smith (1737) stated that human as a capital comprise both loss with investment and gain profits.
- Jean Baptiste Say(1821) addressed that we have to invest for skills and abilities. We can enhance worker's ability by increase their skills.
- William Farr (1853) agree with Sir William Petty's concept that talk about capital taxation. He explained that human as a capital or asset. HC can calculate return by future income, then worker should pay for income tax.

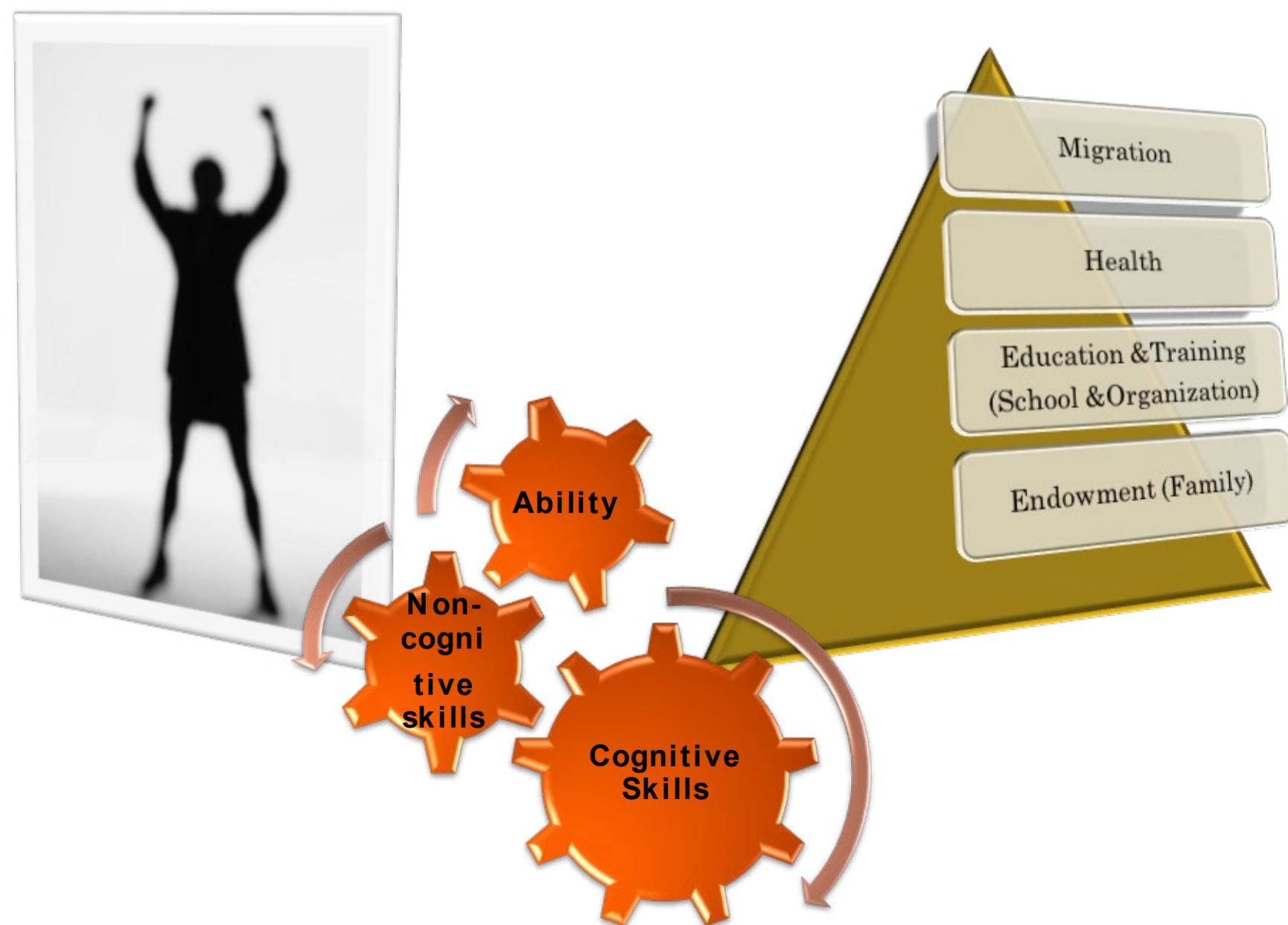
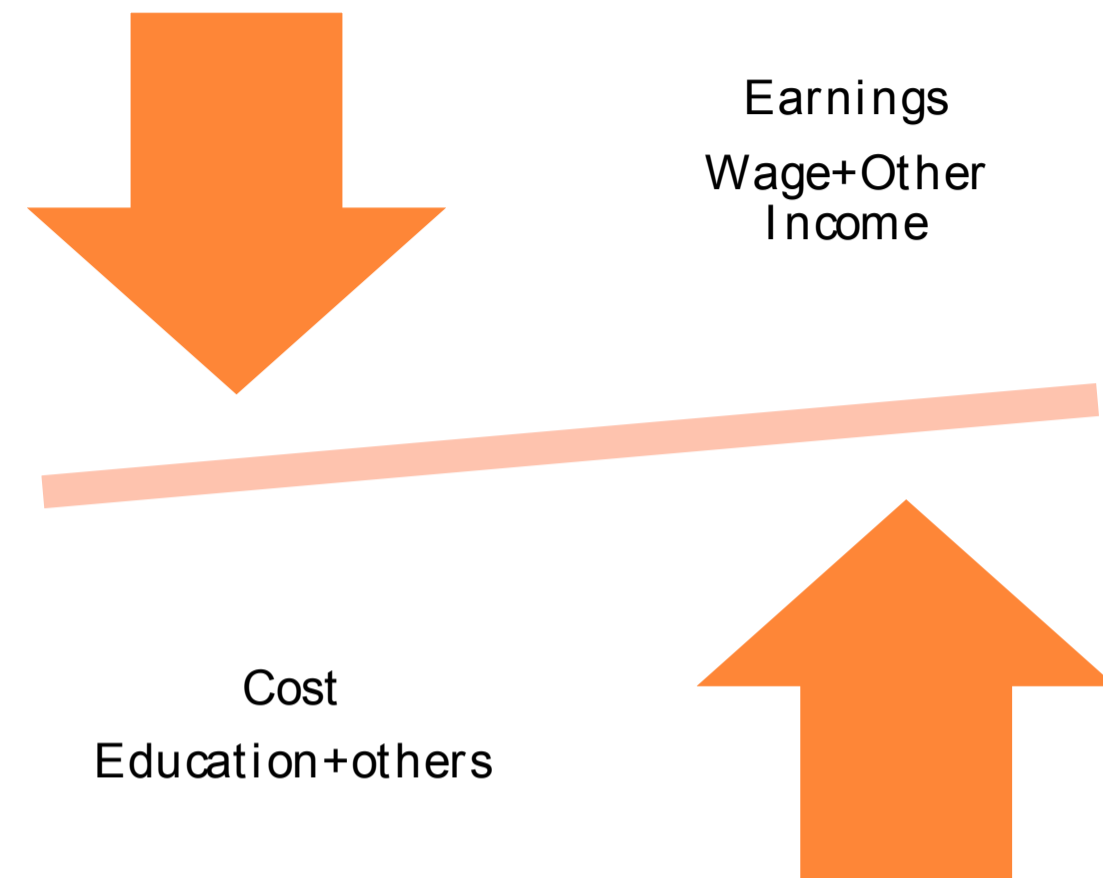
## Assignment:

- Find any other definitions for “Human Capital” (At least 3 persons)
- Submit 7 November 2012 (5 score)

## HC (continued)

- Theodore Wittstein(1867) defined human as a capital stock. Life earning can calculate by education expense and life maintenances so it could increase if worker's age increase.
- Sir Robert Giffen(1880) tried to evaluated the economic lost form France war.
- Friedrich Kapp(1870) also evaluated some of worker who migrated to USA. as a capital stock(without depreciation and maintenance).
- However, Charles L. Brace argue that not only calculate human with one side(supply of labor) but also demand for labor.
- Likewise Friedrich Kapp(1870), Ernst Engel(1883) also further calculate HC by including parents expenditure or other word, investment from family.

# Concept of Human Capital



## Assignment:



HC cannot buy or sale itself

- We cannot extract education and skills
- Cognitive skills and non-cognitive skills cannot sale



Intangible

- Skills
- Service



Cannot separate from its body

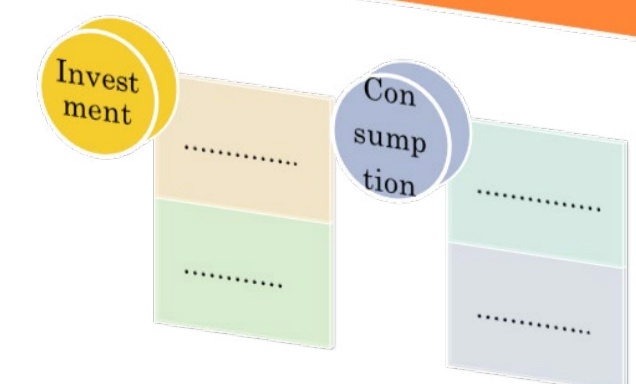
- Machine can sale and separate from investor
- HC cannot separate and sale



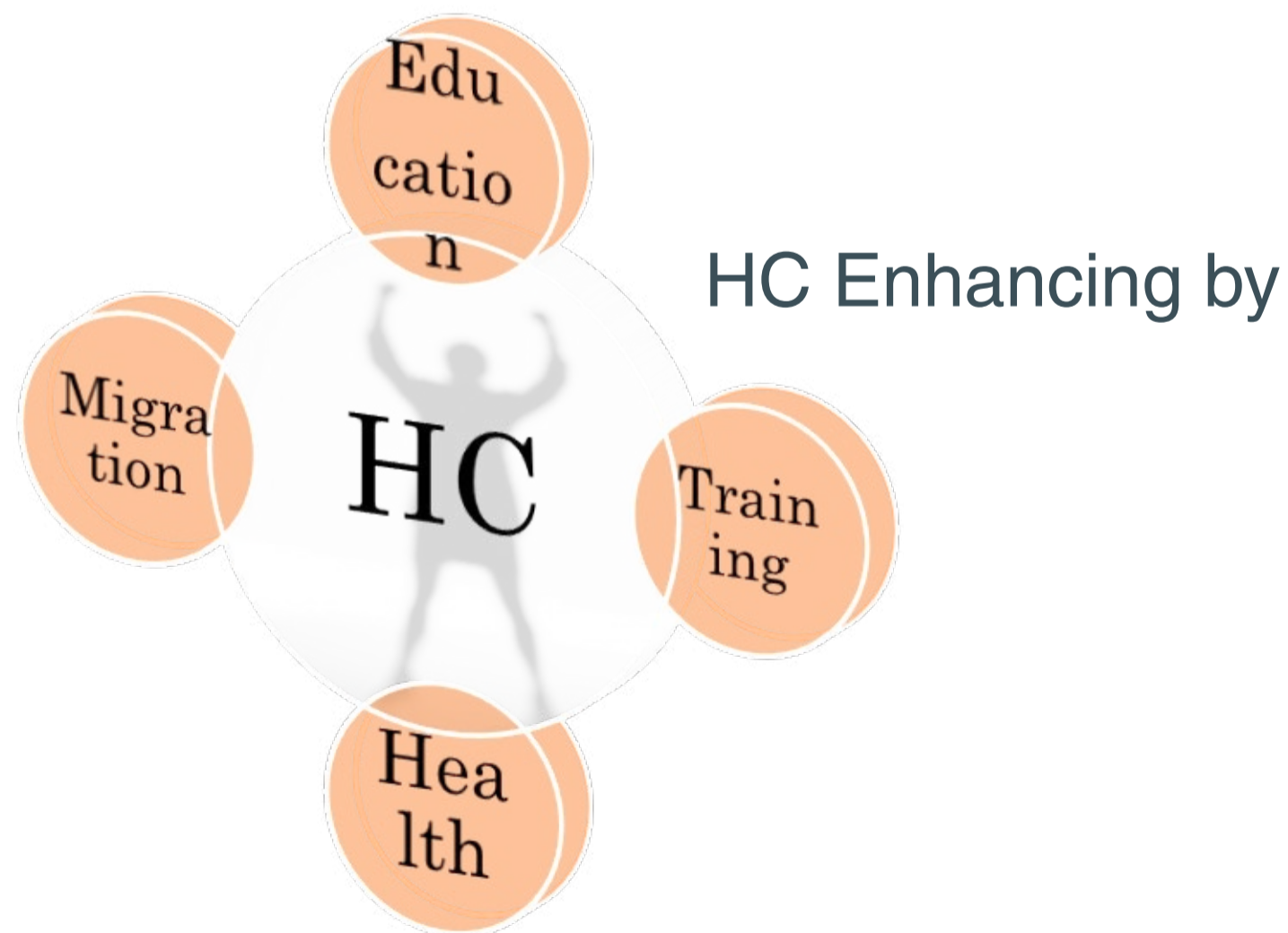
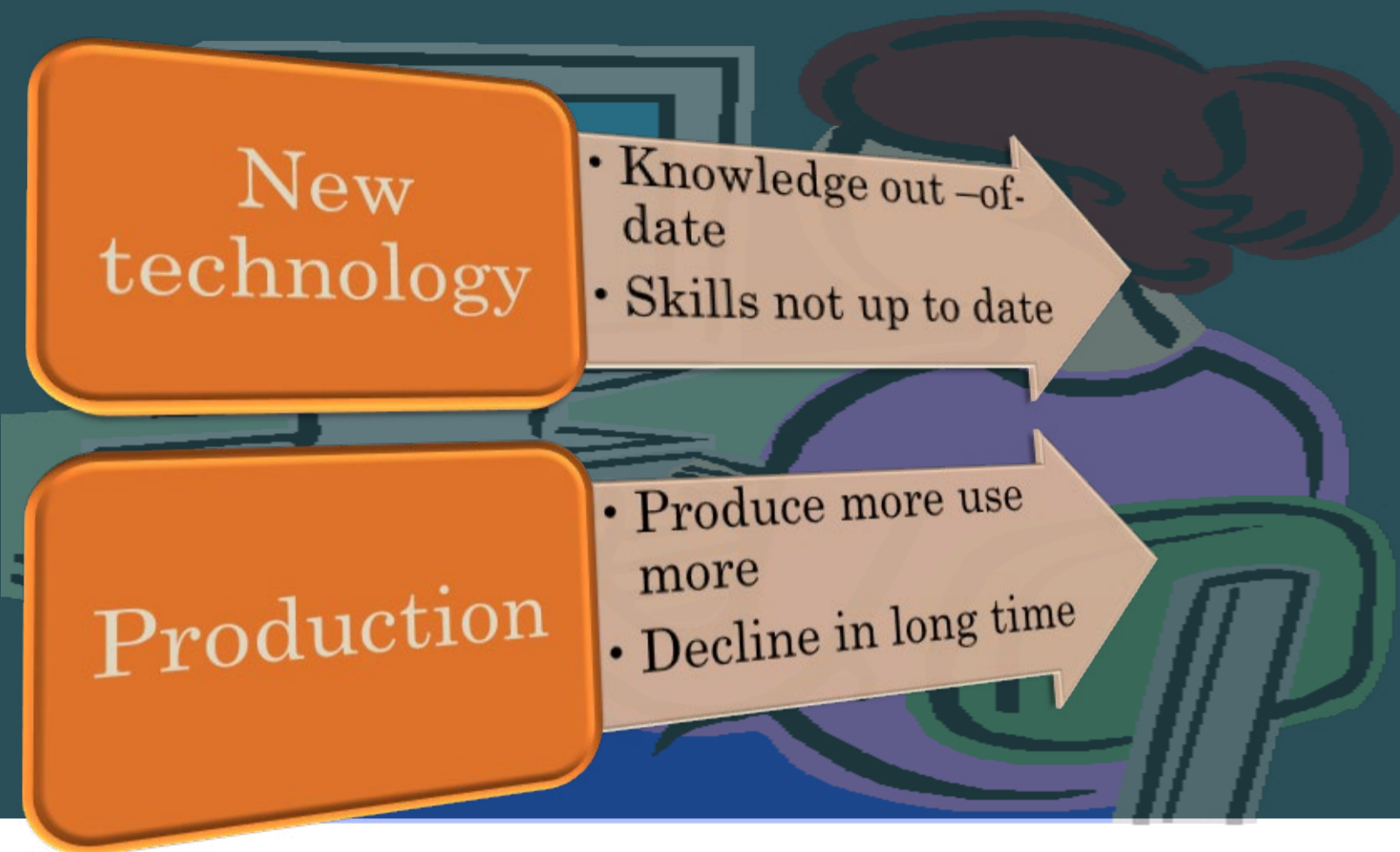
Cannot pricing

- Under some assumption, we can pricing : insurance

## HC and Other Capital (cont.)

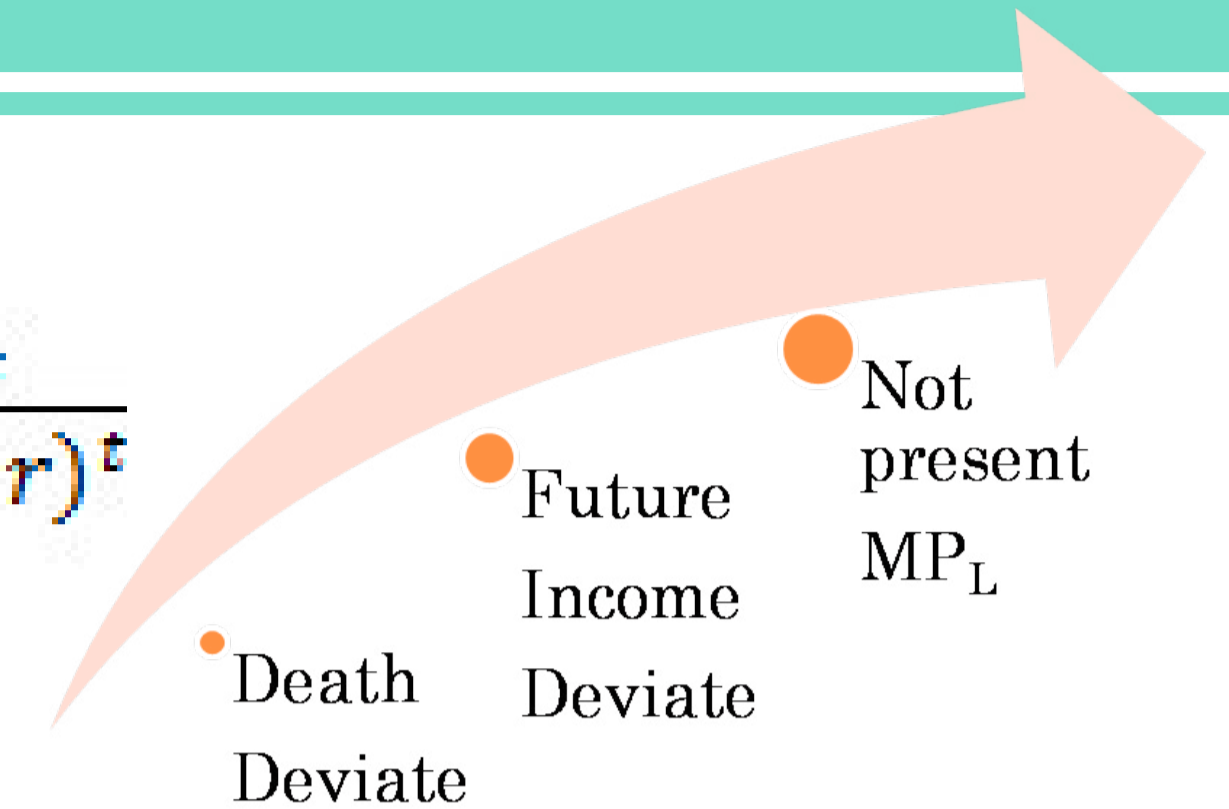


## Depreciation in HC



## Measure HC

$$\hat{B} = \sum_{t=1}^n \frac{B_t}{(1+r)^t}$$



Where  $\hat{B}$  is Benefit from HC in life time period from year 1,2,3,...

(W. Farr, 1853; Dublin and Lotka, 1930)

## Measure Human Resource Development (HRD)

- Year of schooling level
- Number of professional
- Teacher per pupil ; 1: 100 , 1: 2000
- Engineer or scientist per 10,000 population
- Doctor or dentist per 10,000 population
- Number of primary school student per population (5-15 yr)
- Number of primary + secondary school student per population (5-19 yr)
- Number of secondary school student per population (15-19 yr)

## Measure Human Resource Development (cont.)

- Number of undergraduate student per population (20-24 yr)
- Number of student in major science (undergraduate student+vocational) per total undergraduate student
- Number of student in major social sciences and arts (undergraduate) per total undergraduate students

## Bibliography

- Thienchay Kiranandana. 1976. Economics: Human Resource and Manpower Economics. Thailand: Thai Watanapanich Publishing Co.,Ltd.

# Chapter 2

## Factors affects Human Resource Economics

### Theory of population changing by Malthus

#### 2.1 Factor in quantity

##### Malthus

Geometric Progression for Population

Arithmetic Progression for Food

Poverty

##### New Malthus

Geometric Progression for Population

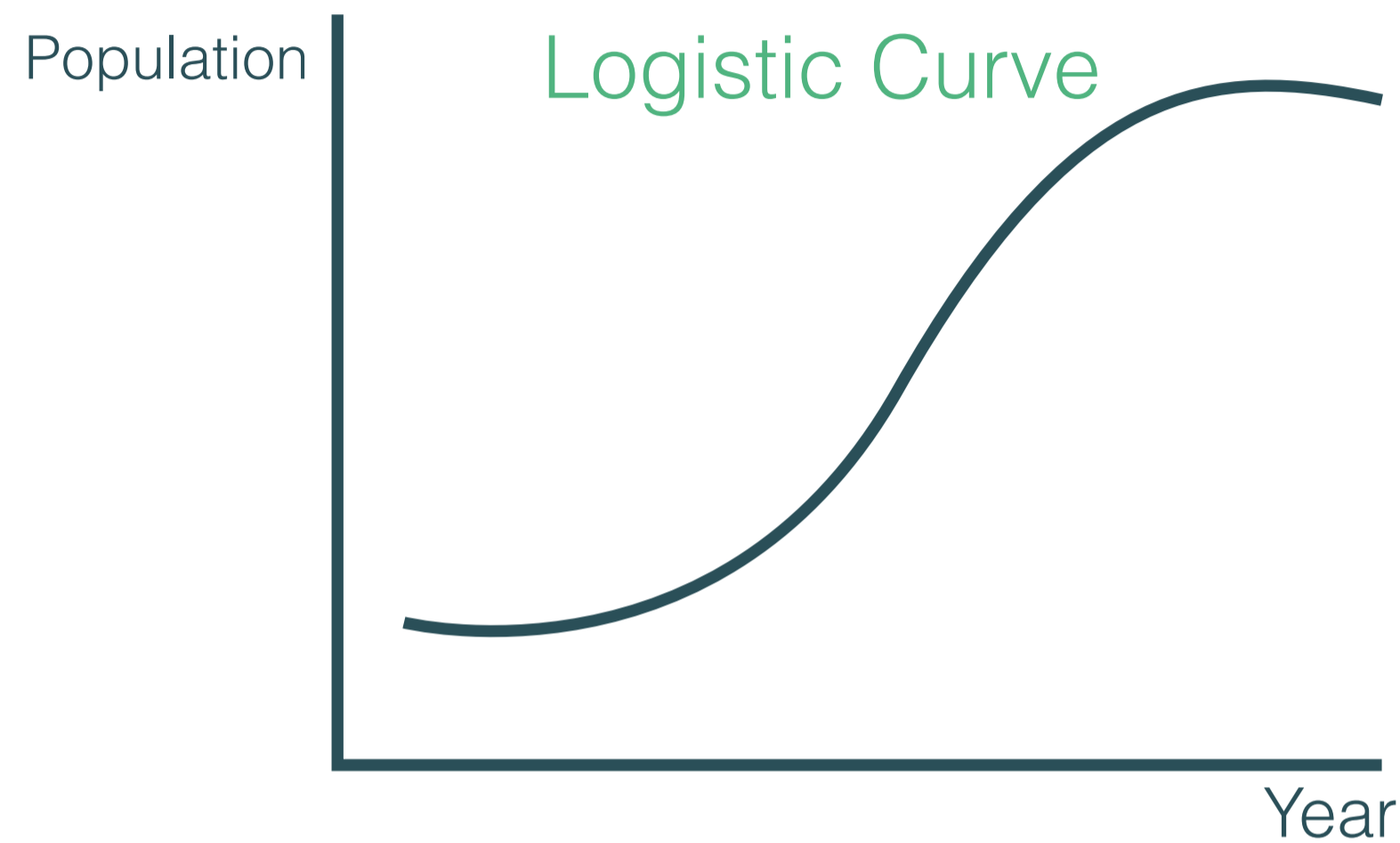
Arithmetic Progression for Food

Poverty

War and Other Loss

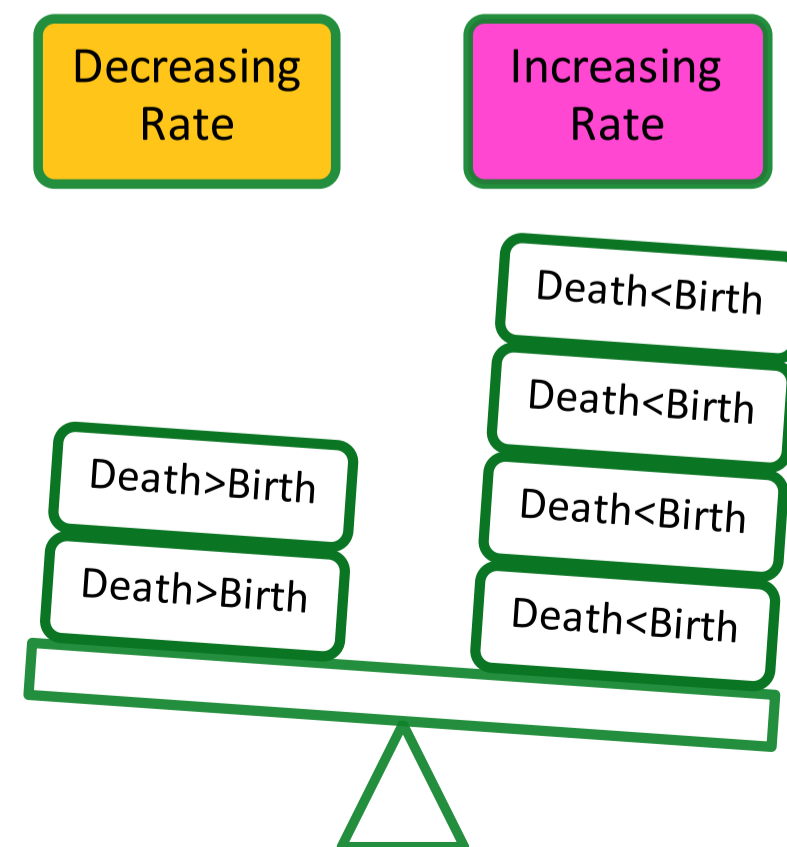
## Theory of biology to population changing

Raymond Pearl and Lowell J. Reed (1920)



## Theory of population changing

● Birth Rate VS Death Rate



## Multiphase Response Theory (Kingsley Davis, 1963)

Stage 1 increasing pop.

- Death rate decrease
- Birth rate constant



Stage 2 Economic Effects

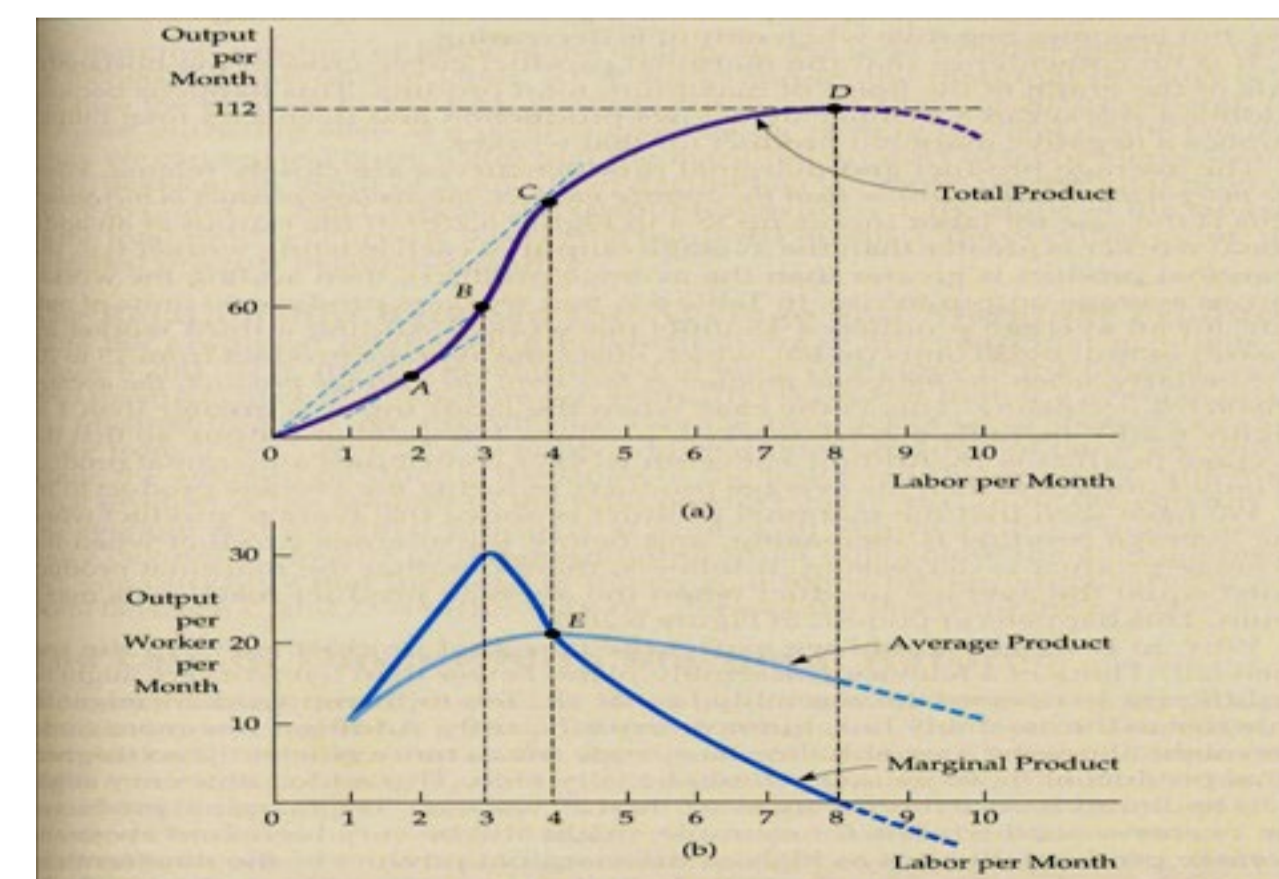
- Increase job opportunity



Other adaptation in society

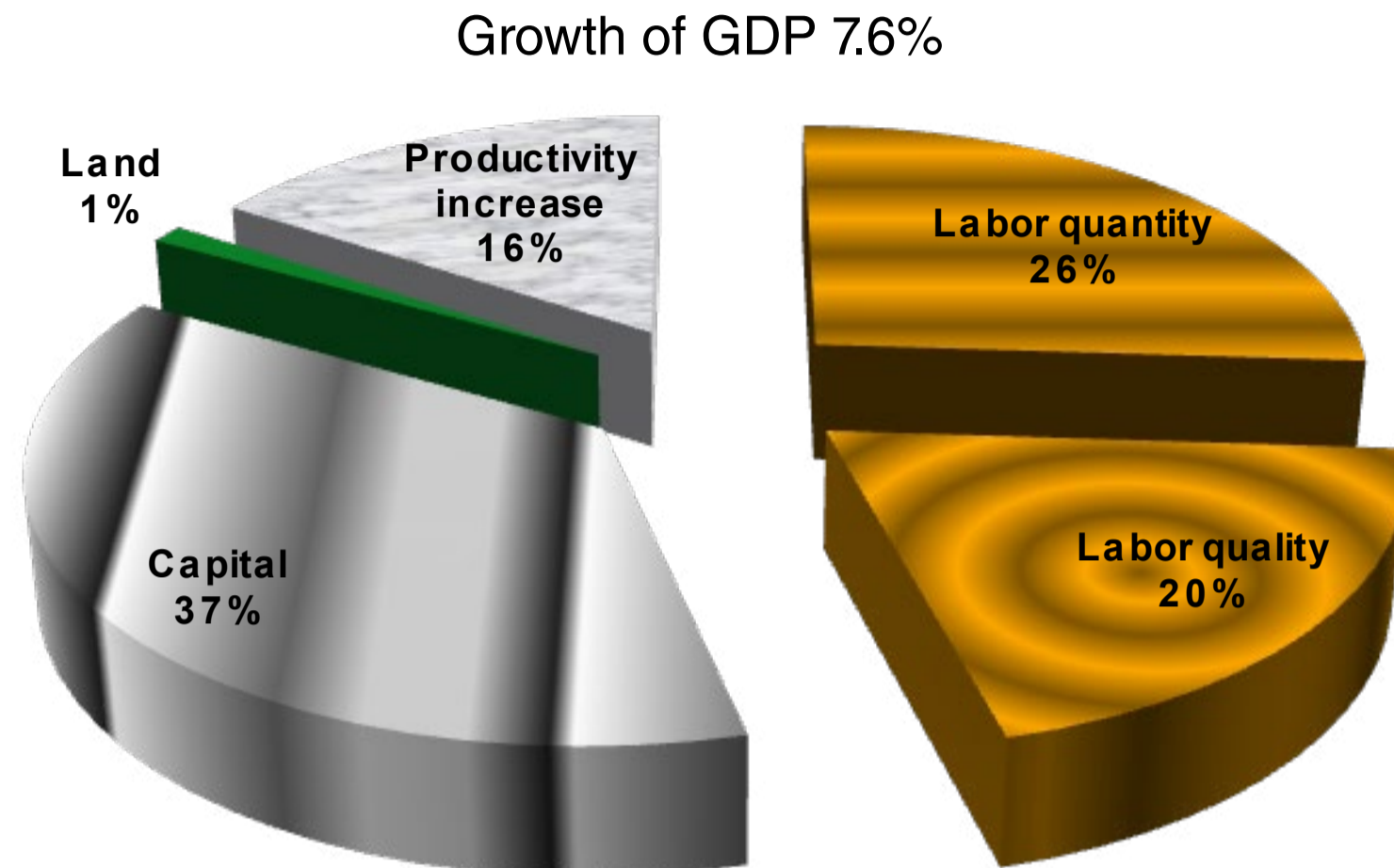
- Study in higher education level
- Being single, Married delay, Abortion
- Migration
- Limit number of children

## Optimum population theory



## 2.2 Factor in quality

### Productivity



Pranee Tinnakorn (1994)

### Labor Productivity

#### Average Product ( $AP_L$ )

- $TP/L$

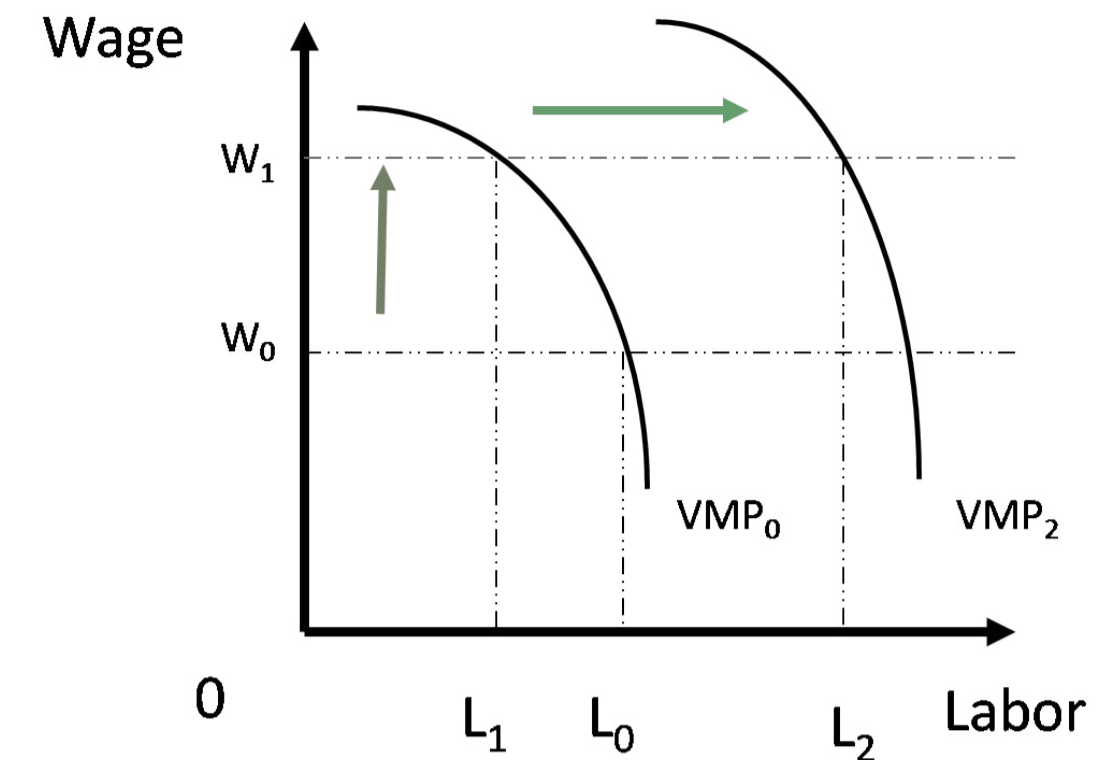
#### Marginal Product ( $MP_L$ )

- $dTP/dL$

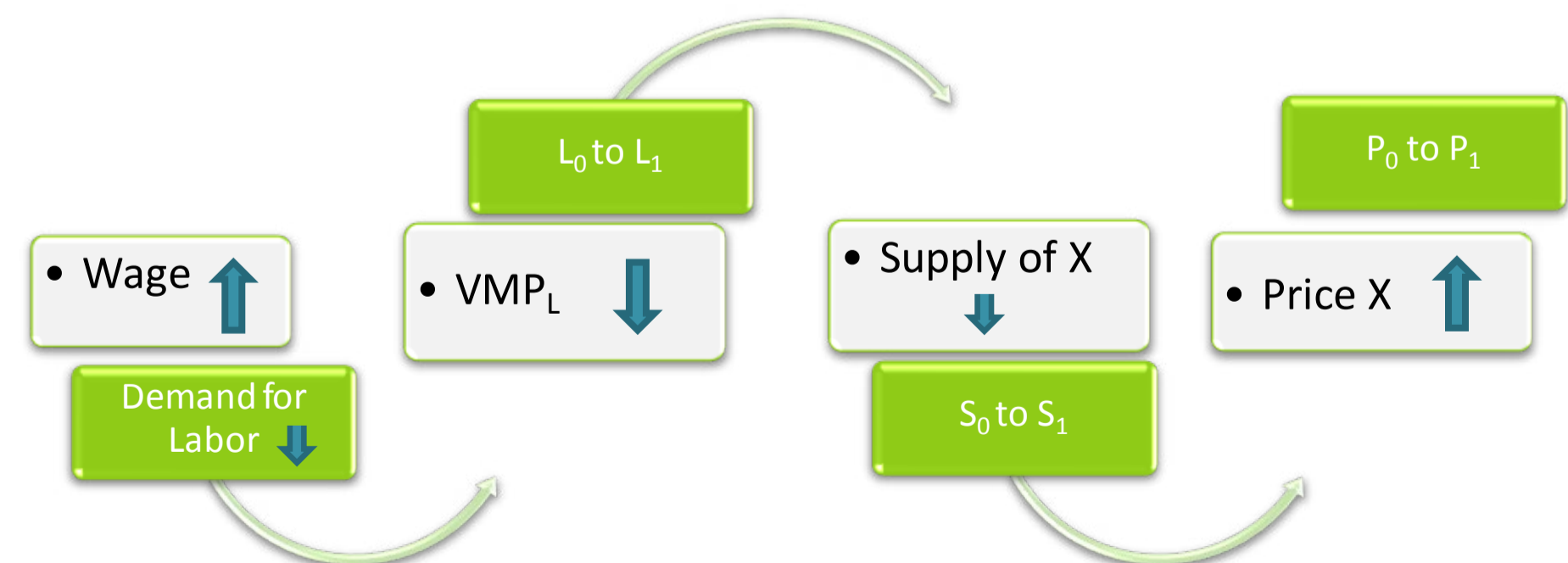
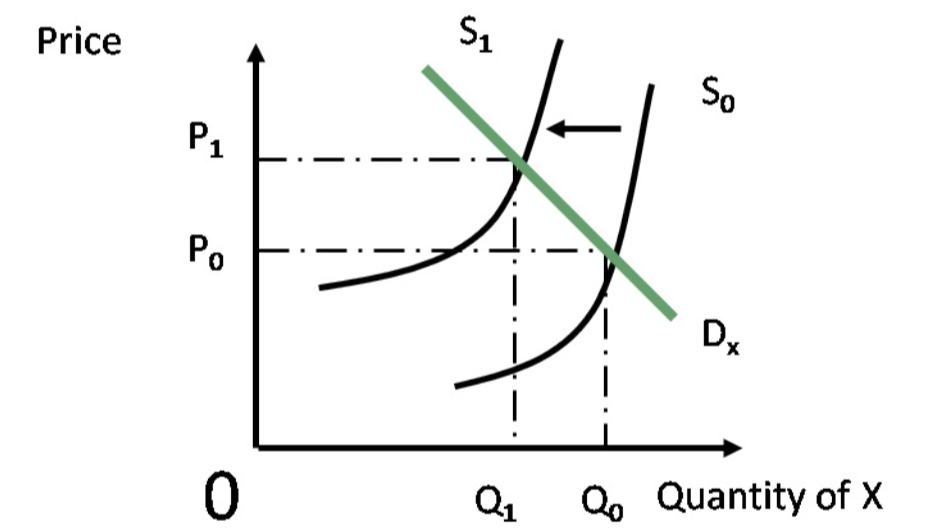
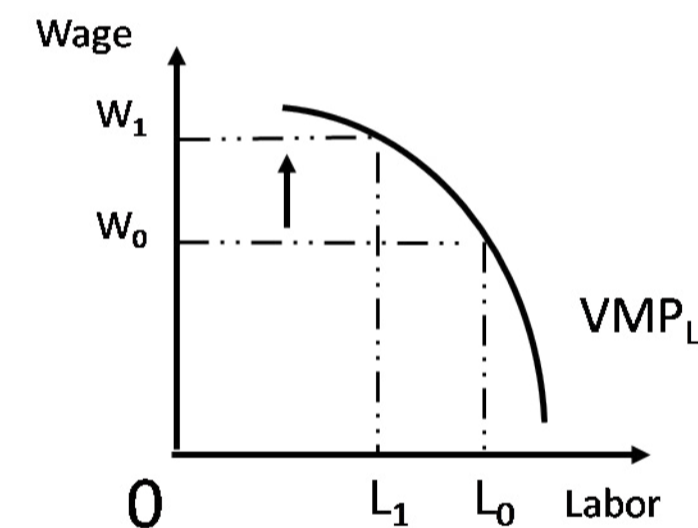
#### Value of Marginal Product of Labor ( $VMP_L$ )

- $VMP_L = MP_L * P$

If  $VMP_L > \text{Wage}$  then employ more of labor



### Labor and goods market



X is commodity or goods

◎ Labor Productivity Index :LPI

$$LPI = \frac{Q_{ti}}{Q_{0i}} \frac{L_{0i}}{L_{ti}}$$

$\frac{Q_{ti}}{Q_{0i}}$  Quantity (GDP)of product in industry “i” in year “t”, “0” is base year

$\frac{L_{ti}}{L_{0i}}$  Quantity of labor in industry “i” in year “t” , “0” is base year

◎ Marginal product of labor = ?

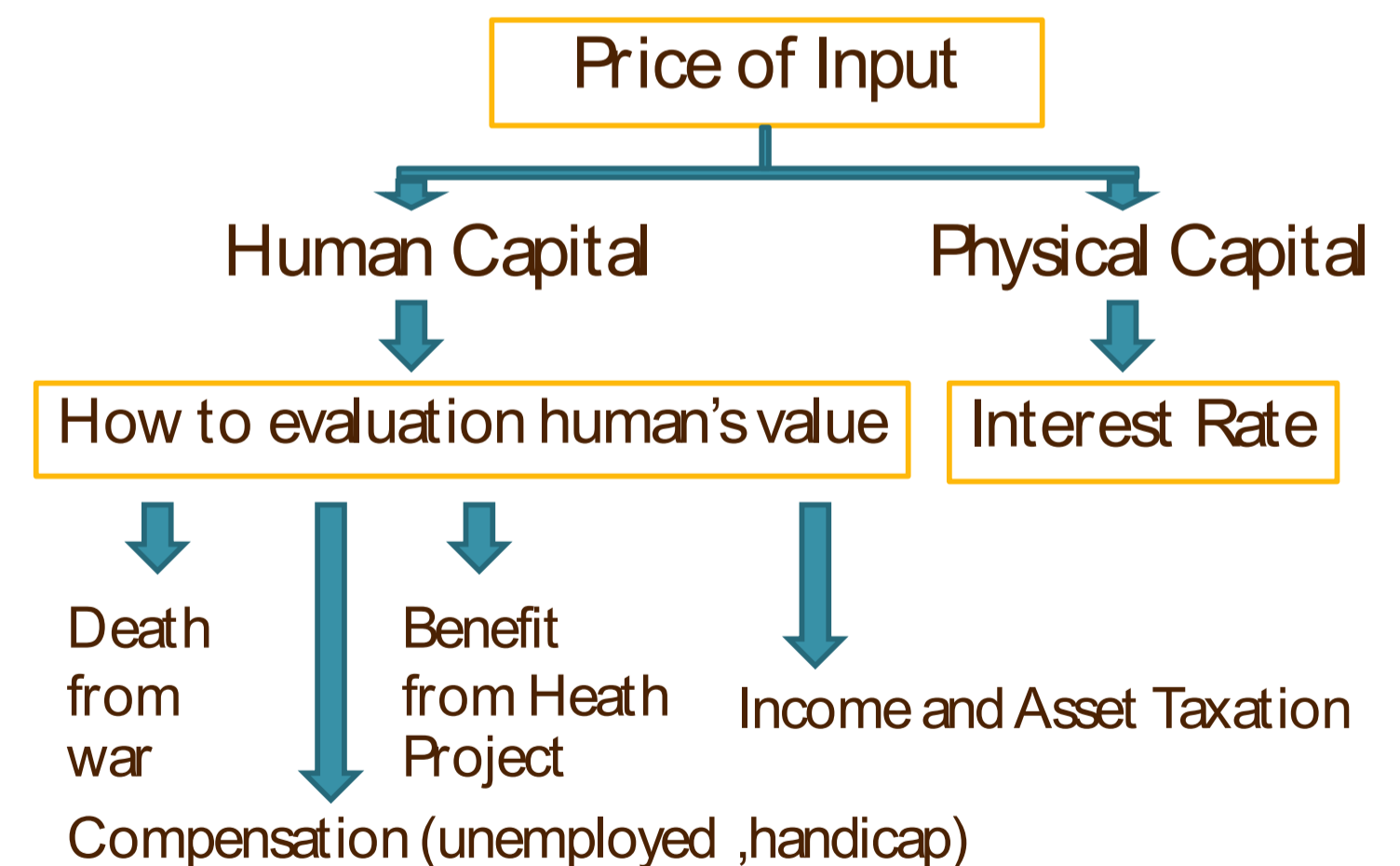
◎ HOW to measure? Discuss in your group 3 persons per group.

◎ Present in the class

# Chapter 3

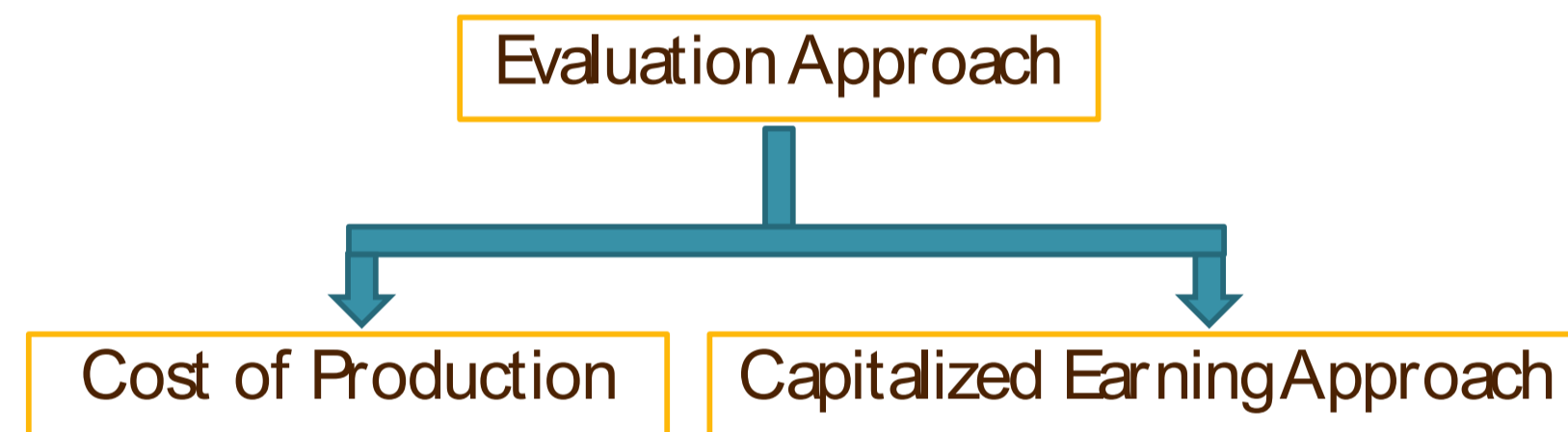
## Human Resource Evaluation

### 3.1 Concept and Definition of Human Capital



- ◎ Generally, Capital is one of input that we can utilize within a period of time.
- ◎ Therefore, all capital were embedded depreciation in various types.
- ◎ We can calculate “Present Value” or a value of capital.

## 3.2 Human Capital Evaluation



### Cost of Production in Human

- Food
  - House
  - Cloth
  - Medicine
  - Education
  - Training
- Difficult to calculate and segregate by expenditure's item

### Capitalized Earning Approach

Income / Earning

Marginal Product of Labor

$$HC = \sum_{i=0}^n \frac{Y_i}{(1+r)^i}$$

$r$  = interest rate  
 $n$  = working life time

## 3.3 Human VS Physical Capital

### Human Capital and Physical Capital

- 1.Can't sell
- 2.Can't set up price
- 3.Intangible (skills)
- 4.Can't separate from owner
5. Can't define as an investment or consumption

- 1.Can sell
- 2.Can set up price
- 3.Tangible
- 4.Can separate from owner
5. Can define as an investment or consumption

## 3.4 Human Capital Investment Concept

### Enhancing HC

- Years of Schooling ↑
- Training ↑
- Quality of Health ↑
- Quality of Life ↑

Measurement of investment is “Cost Benefit Analysis” call “Internal Rate of Return”

- Ex ante : measure before project
- Ex post : measure after project ➡ impact

Ex

IRR , etc

Before project we have to measure

Level of schooling years

Level of quality of life such as % of illness

After project we follow to measure the impact

Level of schooling years → employment rate

Level of quality of life → employment rate, cost of health decrease

Cost – Benefit Analysis  
Internal Rate of Return



Compare the opportunity cost



Select the worthiest project



Allocation Resource with Efficiency Way



Maximize Social Welfare

### 3.4.1 Law of Present Value

$$Present\ Value(PV) = \sum_{t=1}^n \frac{Future\ Value\ (FV)}{(1+r)^t}$$

$$Future\ Value = \sum_{t=1}^n PV(1+r)^t$$

Ex 1 Deposit 100 B. within 10 years. bank set interest rate 5% per year. Therefore, you will obtain the money

$$FV = \sum_{t=1}^n PV(1+r)^t$$

$$FV = 100(1 + 0.05)^{10}$$

$$FV = 100(1.05) + 100(1.05)^2 + \dots + 100(1.05)^{10}$$

Ex 2 In team of “PV” ,if project generate the income for 10 years equal to 100,000,000 B. then how much does present in present value (r=0.75%)

$$PV = \sum_{t=1}^n \frac{FV}{(1+r)^t}$$

where FV = 100,000,000

r = 0.75%

t = 10

so

$$PV = \frac{100,000,000}{(1 + 0.0075)} + \frac{100,000,000}{(1 + 0.0075)^2} + \dots + \frac{100,000,000}{(1 + 0.0075)^{10}}$$

**Ex 3** Occupation A,B have a cost and benefit in each year show in the table 3.1  $r=5\%$

Year	Occ A		Occ B		NB <sub>A</sub>	NB <sub>B</sub>	PV <sub>A</sub>	PV <sub>B</sub>
	Cost	Benefit	Cost	Benefit				
0	500	10,000	300	10,000				
1	600	10,000	500	10,000				
2	600	10,000	500	18,000				
3	600	10,000	500	18,000				
4	600	10,000	500	18,000				
5	700	10,000	600	18,000				
6	700	10,000	600	18,000				
7	700	10,000	600	18,000				
8	700	10,000	700	18,000				
9	700	10,000	700	18,000				
10	700	10,000	700	18,000				

Ex 3 is your assignment, submit next week by hand writing Net (Benefit) Present Value

$$NPV = (B_0 - C_0) + \frac{(B_1 - C_1)}{(1+r)^1} + \frac{(B_2 - C_2)}{(1+r)^2} + \dots + \frac{(B_n - C_n)}{(1+r)^n}$$

$$NPV = \sum_{i=0}^n \frac{(B_i - C_i)}{(1+r)^i} \quad (1)$$

where

$n$  = number of project's year

$i$  = year 0,1,2,... $n$

$B_i$ = Benefit of year  $i$

$C_i$ = Cost of year  $i$

From ( 1 ) if  $i$  increase then NPV decrease. Please explain term of economics?

### 3.4.2 Law of Internal Rate of Return (IRR)

IRR is a rate of return of project.

$IRR=r$

Where  $r$  is an interest rate that affect NPV equal to zero.

From law of present value

$$NPV = \sum_{i=0}^n \frac{(B_i - C_i)}{(1+r)^i} = 0 \quad (1)$$

find  $r$  that plug in (1) then  $NPV=0$

**Ex 4** Consider cash flow

Year	Cost	Benefit	NB	NPV( $r=20\%$ )	NPV( $r=25\%$ )
0	10,000	1,000	-9,000	$-9,000/(1.2)^0$	$-9,000/(1.25)^0$
1	10,000	1,000	-9,000	$-9,000/(1.2)$	$-9,000/(1.25)$
2	10,000	18,000	8,000	$8,000/(1.2)^2$	$8,000/(1.25)^2$
3	10,000	18,000	8,000	$8,000/(1.2)^3$	$8,000/(1.25)^3$
4	10,000	18,000	8,000	$8,000/(1.2)^4$	$8,000/(1.25)^4$
5	10,000	18,000	8,000	$8,000/(1.2)^5$	$8,000/(1.25)^5$
Total				758	-1,088

# Chapter 4

## Human Resource Development : Education

$$5\% \left[ \begin{array}{l} r = 20\% \\ r = 25\% \end{array} \right] X=? \quad \left[ \begin{array}{l} NPV = 758 \\ NPV = 0 \\ NPV = -1,088 \end{array} \right] 1,846$$

if 1,846 then different 5%

if 758 then different  $(5 \times 758) / 1,846 = 2.05$

$X = 2.05$

$\therefore r = 22.05$

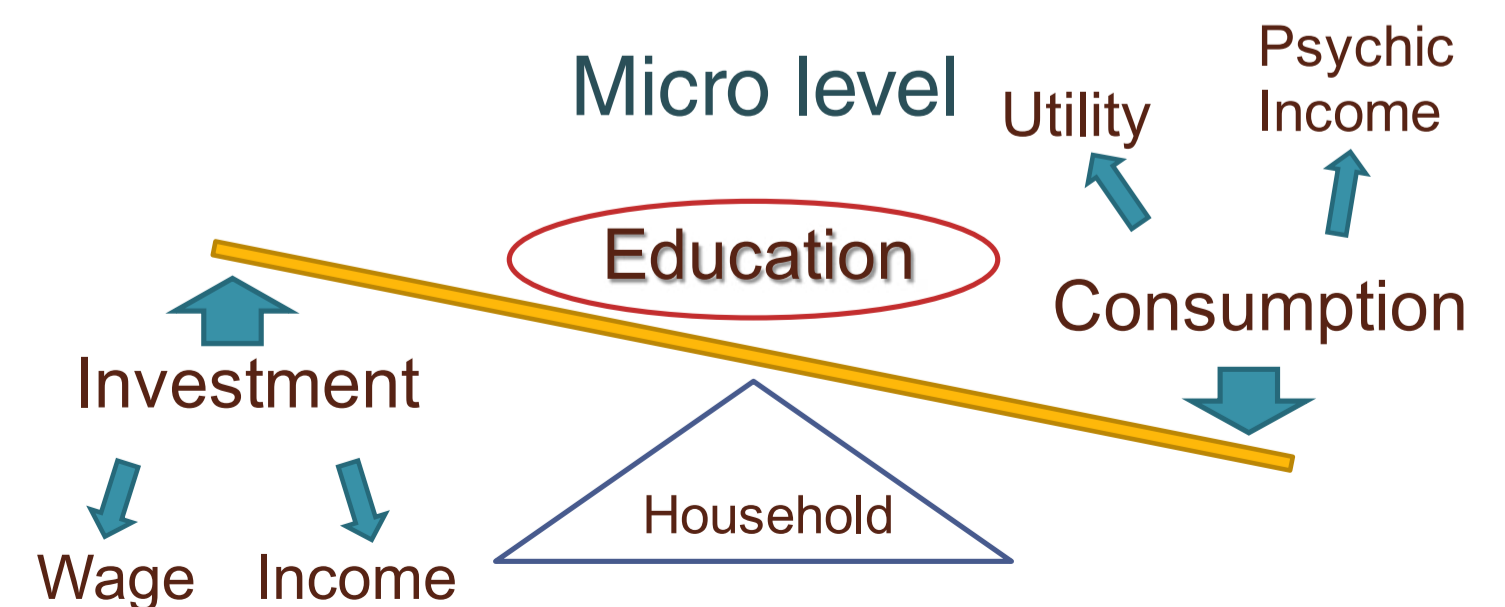
IRR = 22.05

Assignment

Find IRR by hand writing and hand calculate

- 4.1 Education is investment or consumption
- 4.2 Education is private or public goods ?
- 4.3 Education is individual demand or public demand
- 4.4 Assumption and Investment
- 4.5 Saving (i) VS Education (r)
- 4.6 Relation between education ,age and earning

### 4.1 Education is investment or consumption



## Ex 4.1 Public Goods

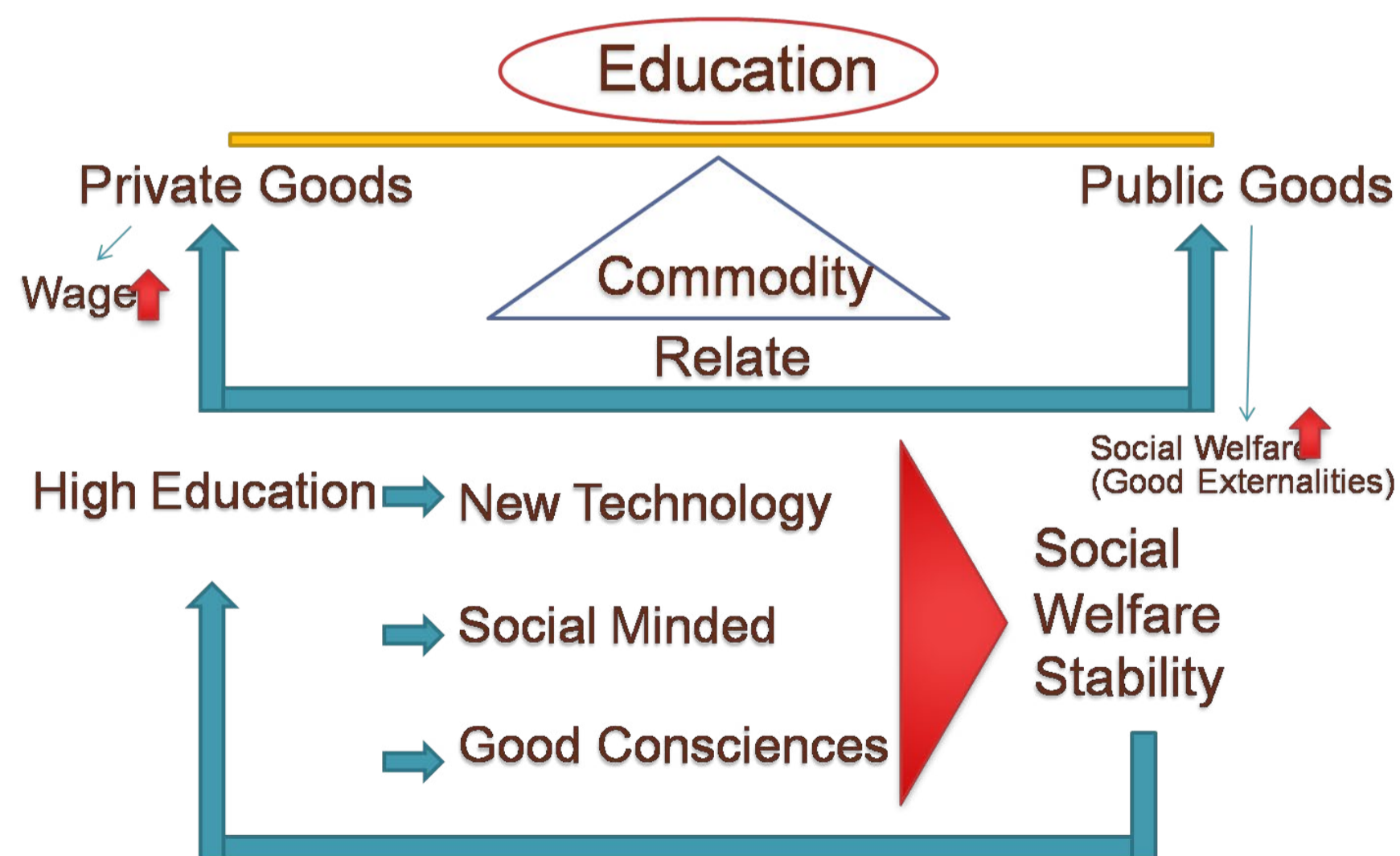
Assumption of Public Goods

1. Open access
2. One consume do not obstruct or decrease consume others

Case of "Satellite"

If government setting the free satellite that everyone can access with free of charge. One household access to this system will disturb others.

## 4.2 Education is private or public goods



## 4.3 Is education defended as individual demand or public demand?

A) Individual demand of education

Compare to commodity in the market,  $x$ , we have demand for  $x$  at  $P_x$  and  $Q_x$

Individual demand of education, we have demand for education  $x$  years of schooling and we have to pay for tuition fee. Later, we gain educational internal rate of return " $r$ "

$$\sum_{t=0}^n \frac{(B_t - C_t)}{(1 + r)^t}$$

Where,

$B_t$  is Benefit (wage) in  $t$  period

$C_t$  is Cost (tuition) in  $t$  period

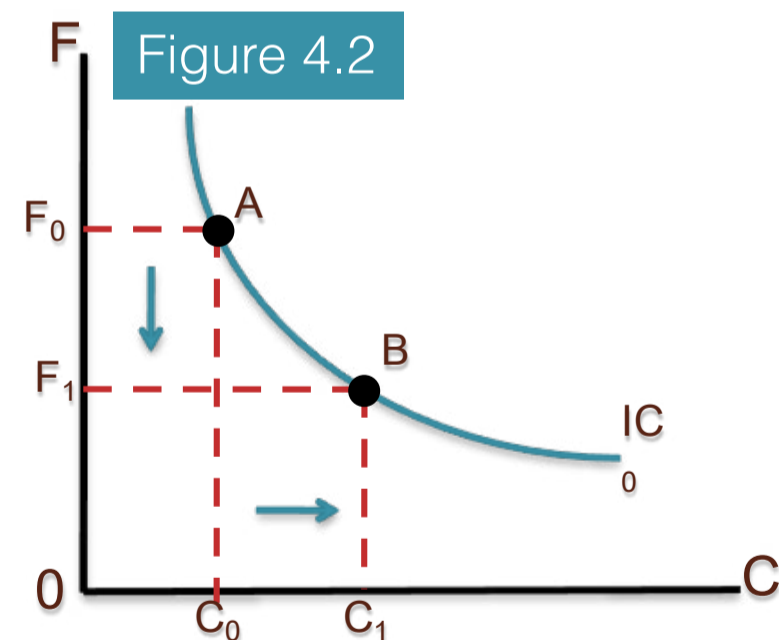
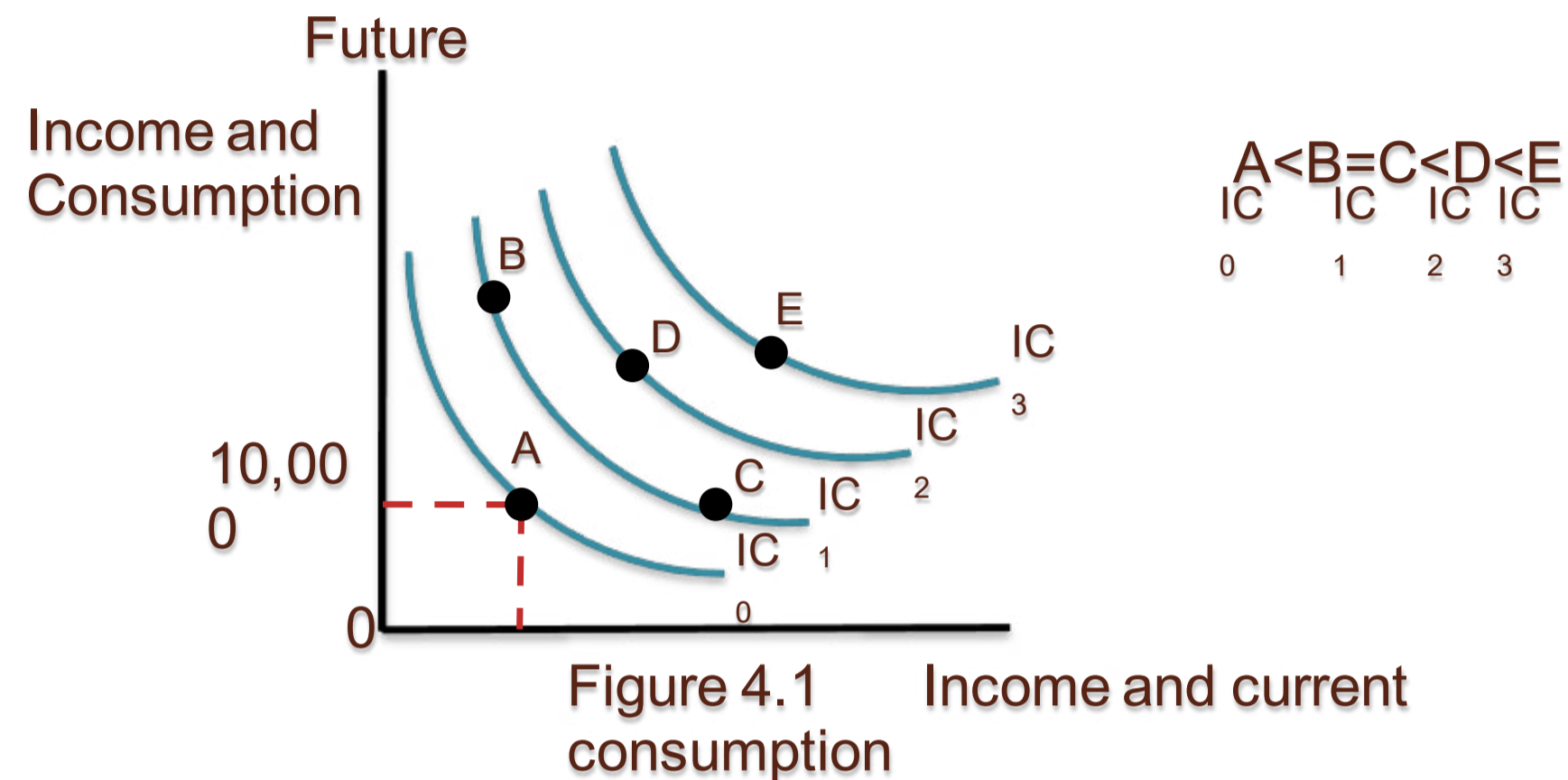
$r$  is Internal Rate of Return

$n$  is Number of years of schooling

Indifferent Curve with two alternative of income

First is consume now

Second is consume in the future



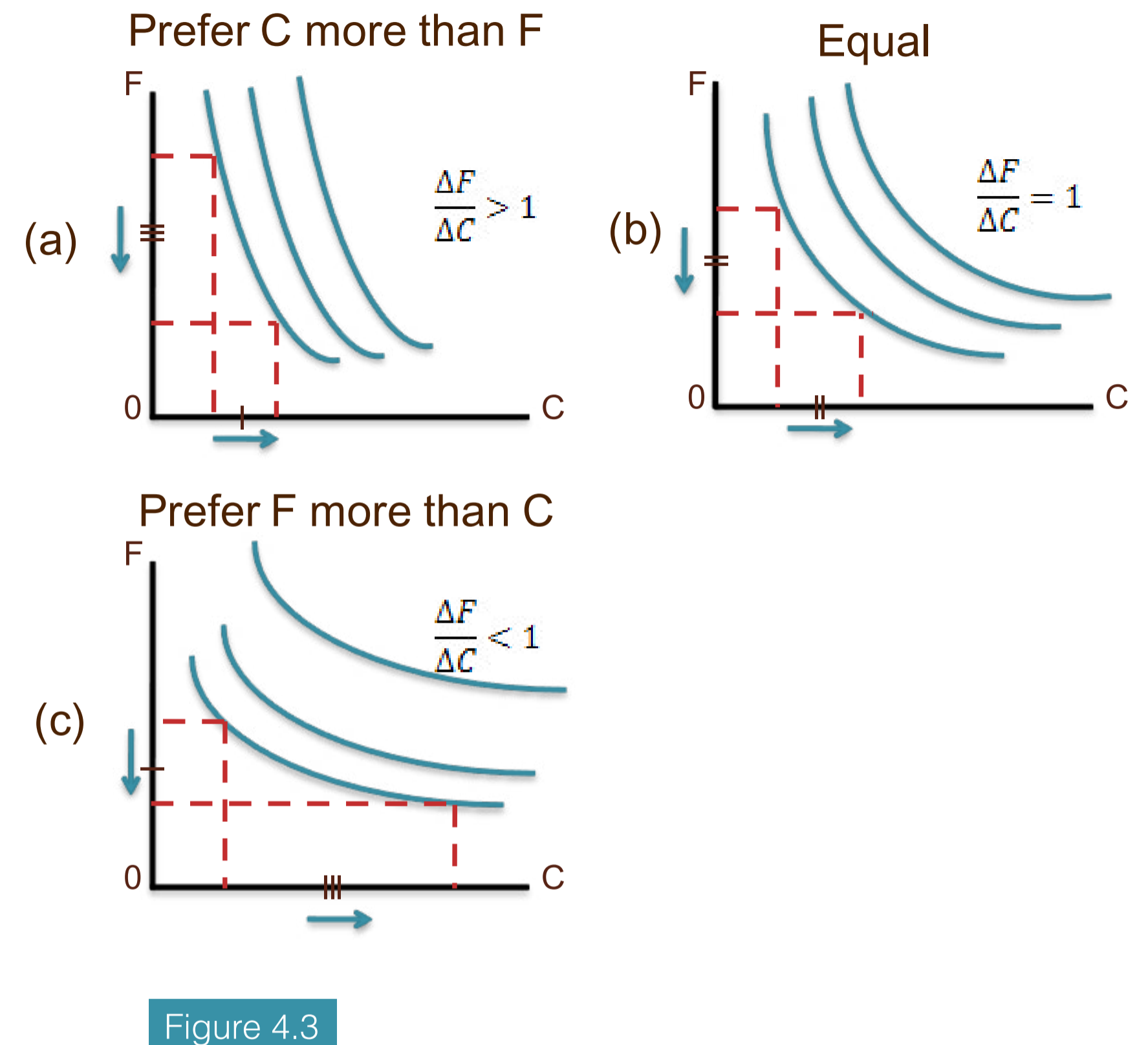
According to assumption of consumer-choice-theory

1) More is preferred to less

2) Substitution Trade-offs

From figure 4.2 Moving from point A to point B means we reduce future consumption ( $F_0 \rightarrow F_1$ ) then we obtain more current consumption ( $C_0 \rightarrow C_1$ ) with same utility  $IC_0$  so,  $\frac{\Delta F}{\Delta C}$  call "marginal rate of substitution"

Slope through A to B =  $\frac{\Delta F}{\Delta C}$  = marginal rate of time preference.



## 4.4 Consumption and Investment

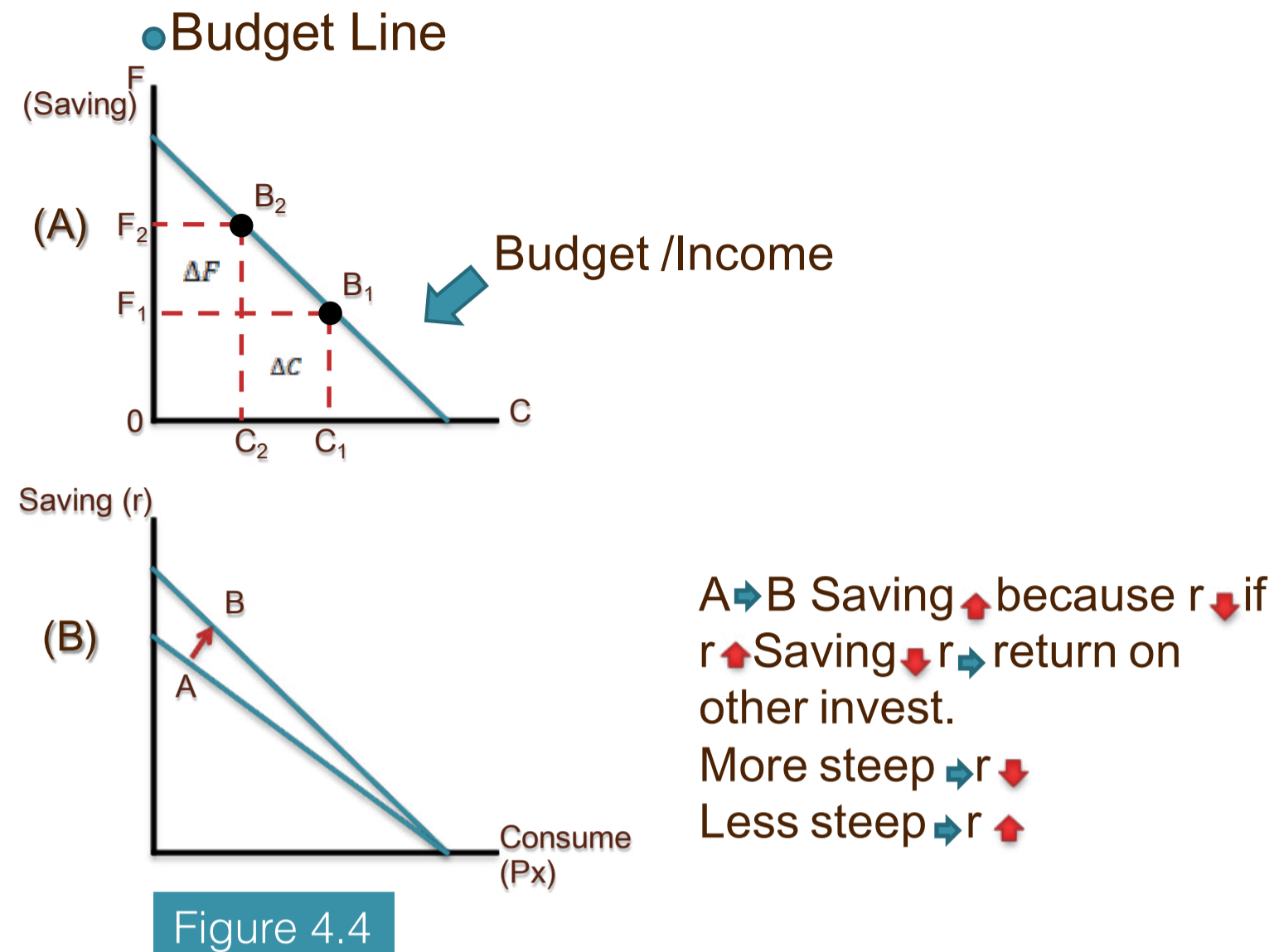


Figure 4.4 shows the total income of individual I who can allocate his/her money to consume now or future.

$B_0$  present no saving, almost consume now,  $B_1$  show saving and consume at  $F_1$ ,  $C_1$  respectively.

If he/she at  $B_1$  is present initial point, consume  $C_1$  and saving  $F_1$  when he reduce his consumption from  $C_1$  to  $C_2$  ( $\Delta C$ ) then, He has transferred his money to saving with  $\Delta F$  and obtain “I” interest rate.

so, he obtain saving amount =  $\Delta F(1+i)$

Conclude that

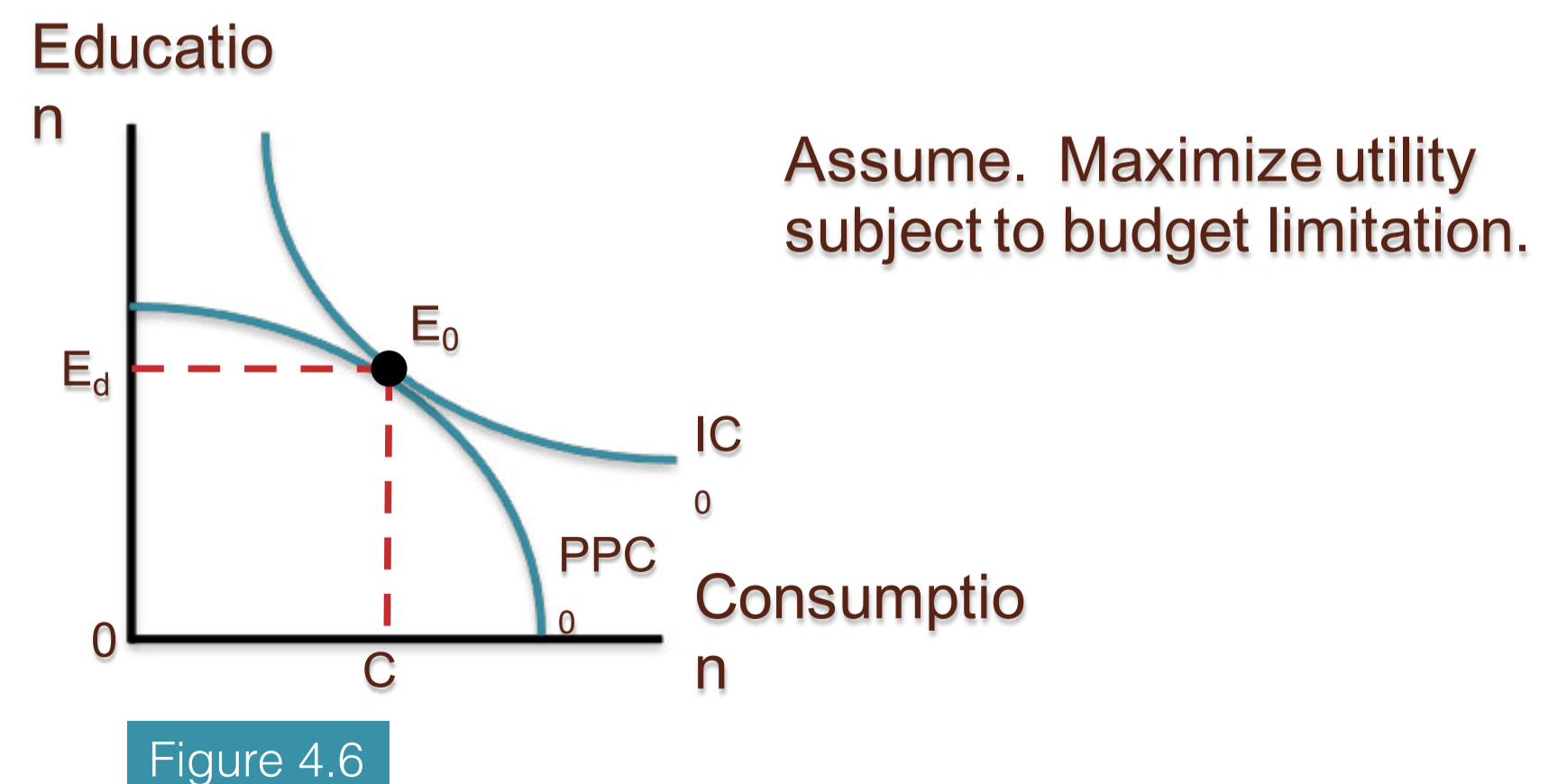
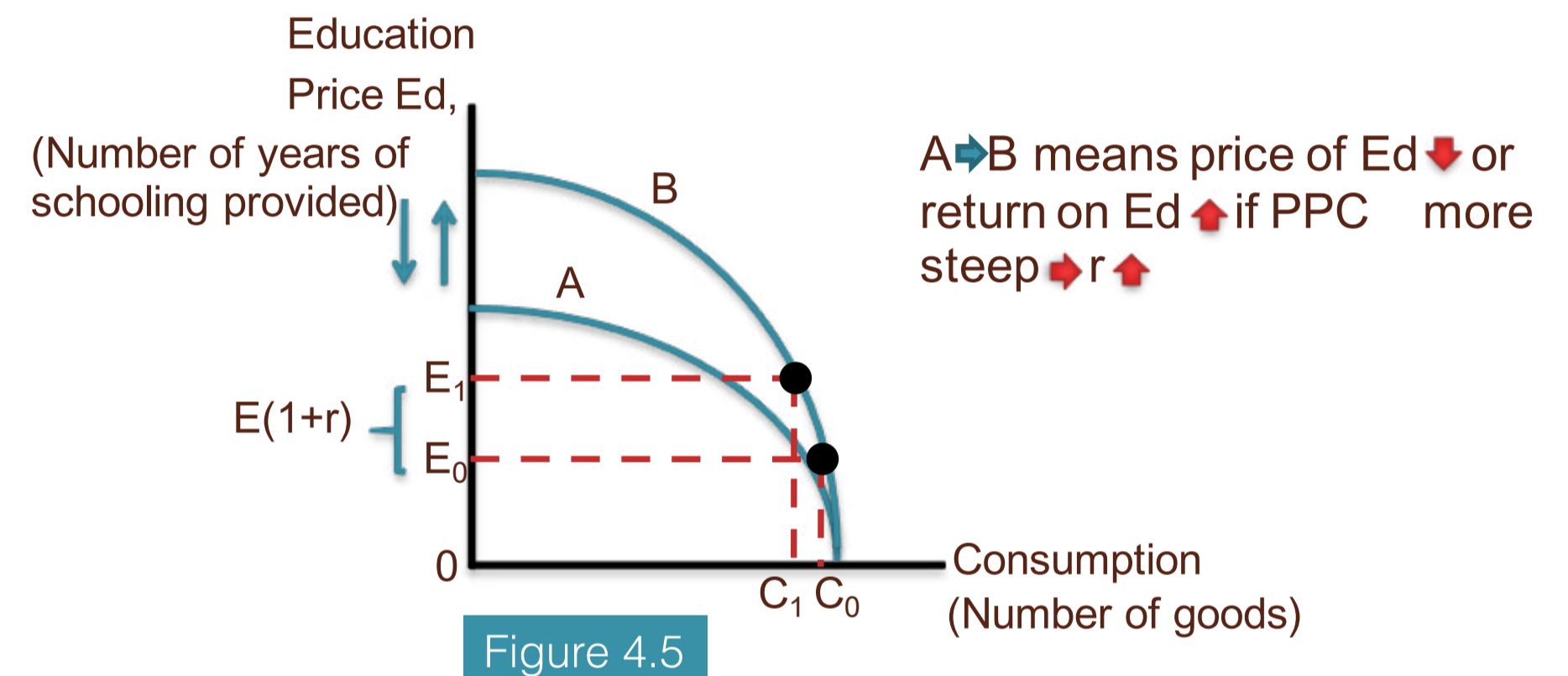
$B_0$  No saving consume 100%

$B_1$  Saving and consume (gain  $\Delta F(1+i)$ )

$B_2$  More saving less consume (Trade-offs)

### Assumption

1. Two alternatives are consumption and invest education
2. Rate of return on education is “ $r$ ”, price of education is “ $i$ ”
3. Production on possibility curve (PPC)



Education  $\rightarrow$  Price is  $i$

If  $i \uparrow \rightarrow$  Education  $\downarrow$

If  $i \downarrow \rightarrow$  Education  $\uparrow$

so, when  $i \downarrow$  PPC move from A  $\rightarrow$  B

$E_0$  is equilibrium between education VS consumption. Maximize utility subject to budget constraint.

## 4.5 Saving (i) VS Education (r)

### Assumption

1. Saving and education are substitution goods
2. Opportunity cost of saving is return on education ( $r$ )
3. Opportunity cost of education is return on saving ( $i$ )
4. Price of saving is  $r$
5. Price of education is  $i$
6. Saving and education are normal goods

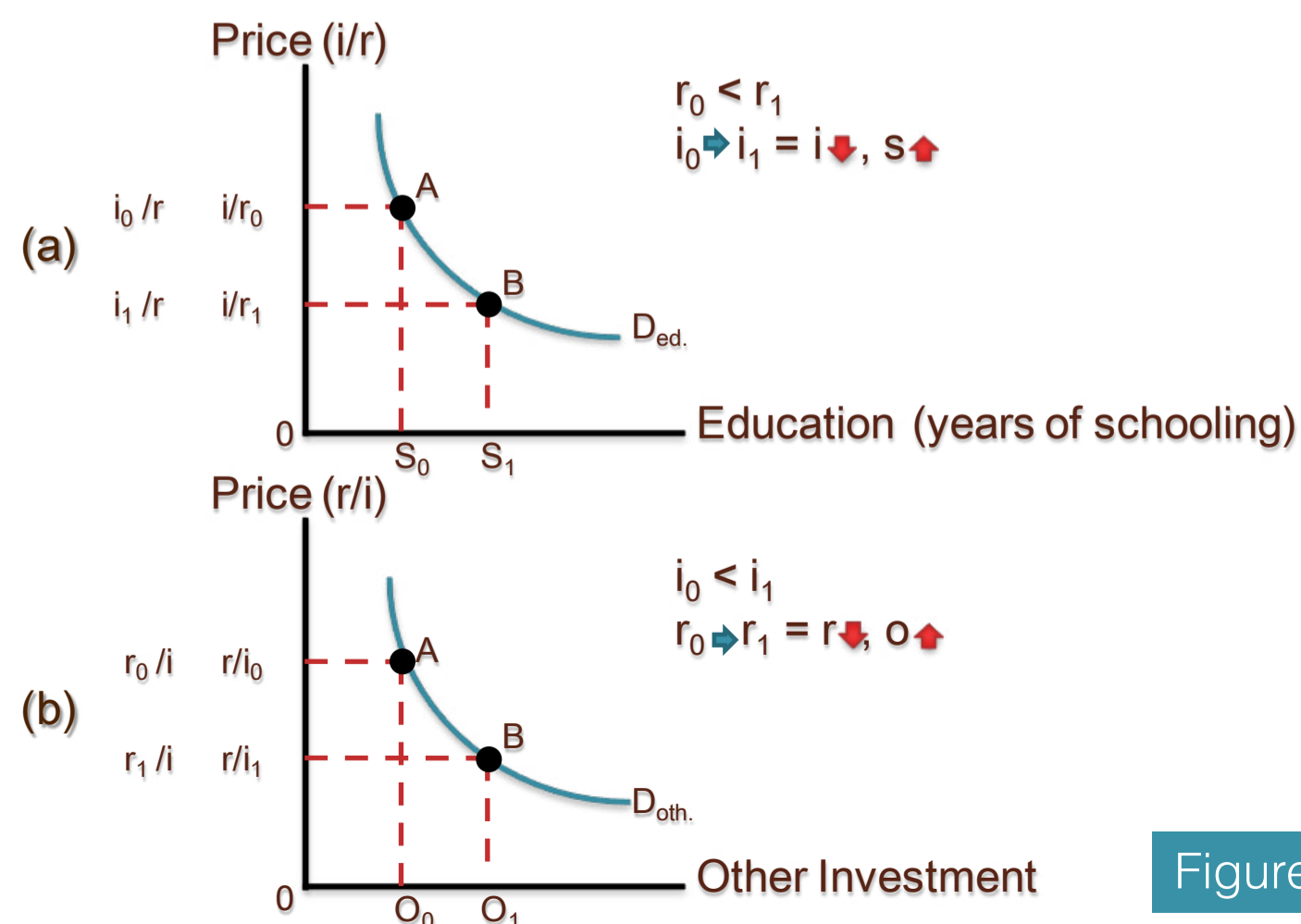
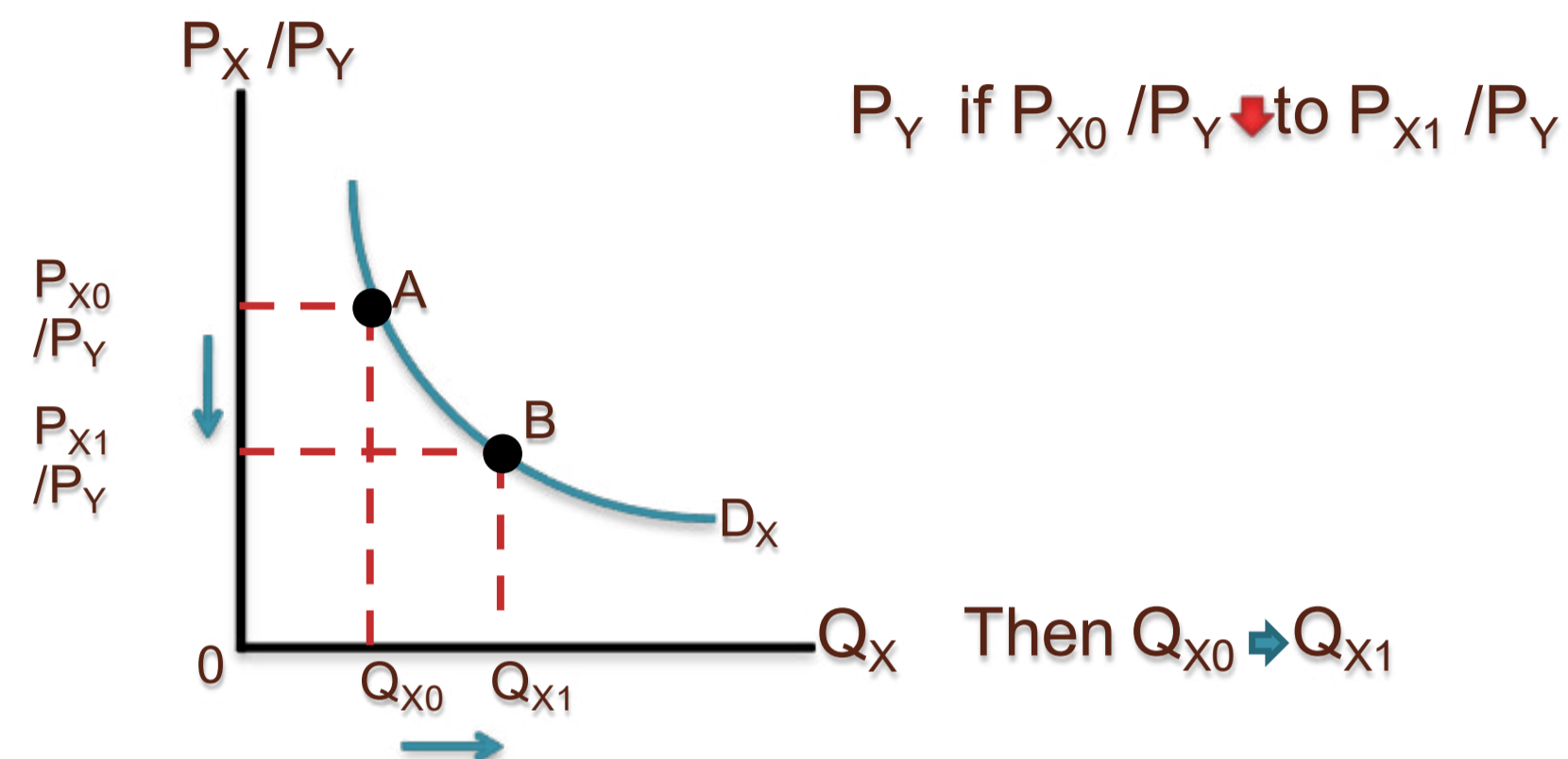


Figure 4.7

### Assignment

Derived graph, indifference curve of education and saving. Denote  $i$ , then show Ded.

More clearly by show two commodities,  $Q_x$  and  $Q_y$



### B) Social Demand for Education ( $D_{eds}$ )

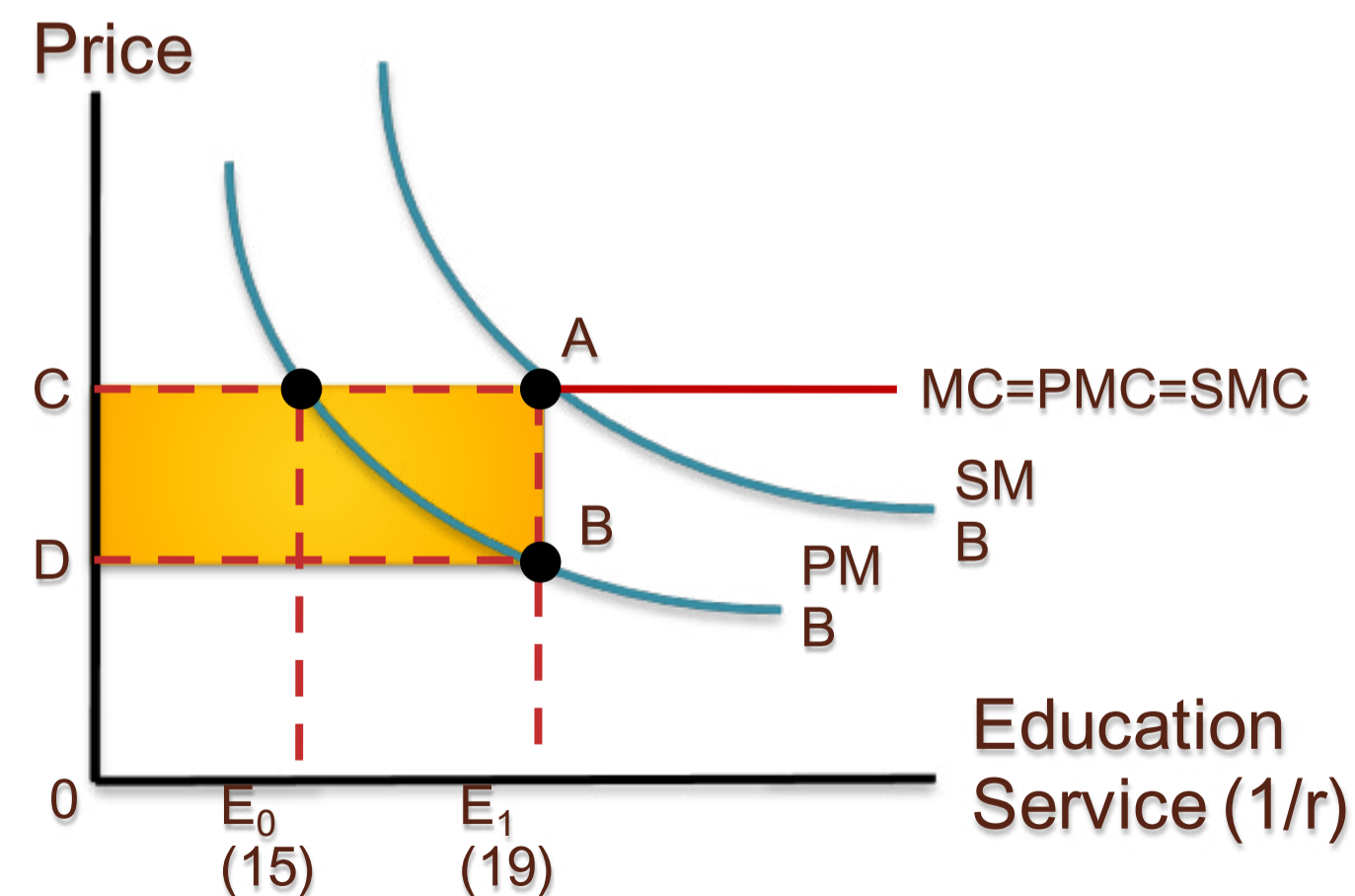


Figure 4.8

## Assumption

1. Marginal cost of education constant and equal to private MC, social MC  $\therefore MC=PMC=SMC= \text{constant}$ .
2. Education  $\uparrow \Rightarrow$  Positive to social  $\Rightarrow$  externalities

Figure 4.8 shows that private marginal benefit (PMB) or individual demand for education is less than social expectation. For instance,  $E_0$  is a 15 years of schooling while  $E_1$  is 19 years (university). Parent seems to invest their kids only secondary school not university.

But social benefit occur if population graduate at least university level (under graduation). Therefore,  $\blacksquare$  CABD should support by government or subsidy for square tuition fee student loan, Scholarship : that government should suitable level means?

## Discussion

Subsidy in what level. What level should support by parent. What level should support by government.

## Assignment

Find research paper related to this point and present for 5 minute.

## 4.6 Relation between education, age and learnings.

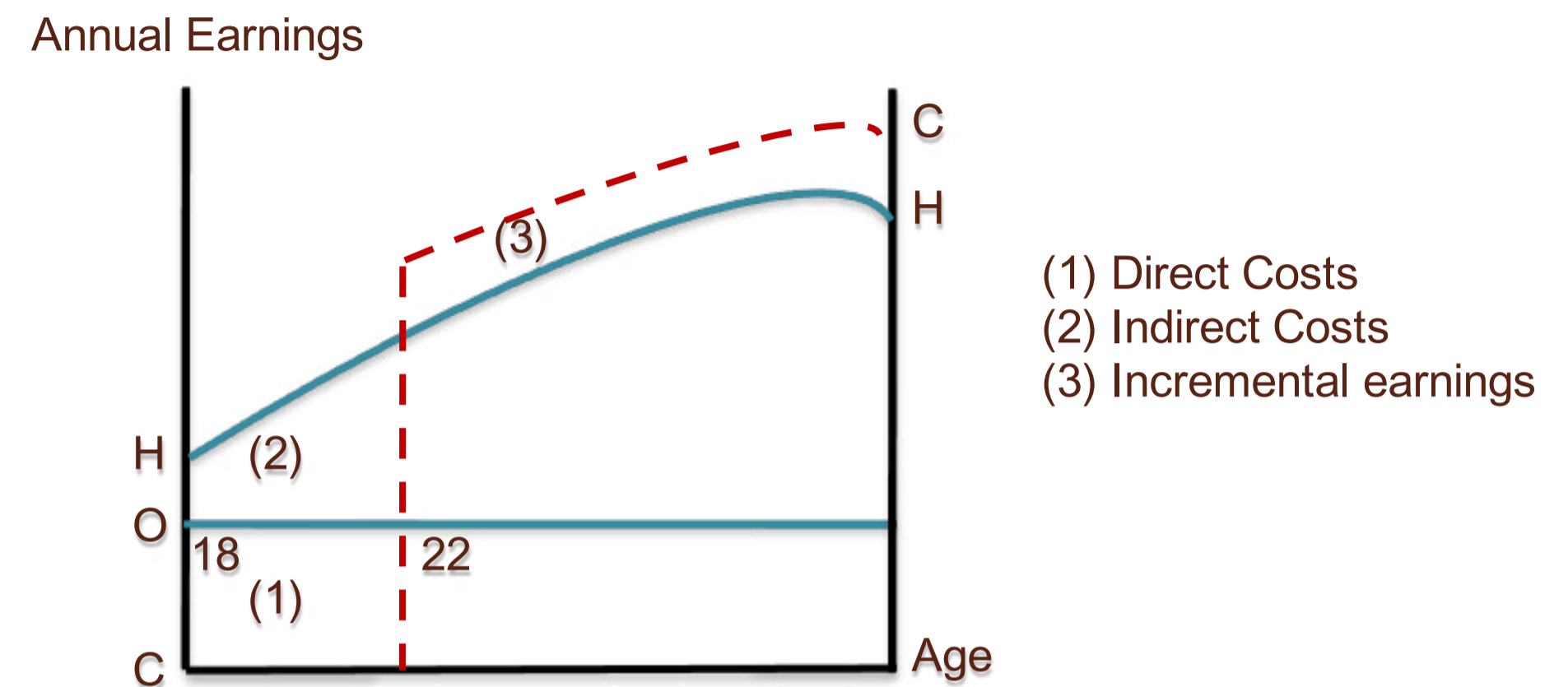


Figure 4.9 Relations between age and earnings.

Figure 4.9 shows annual earnings of individuals who participate in labor market after graduated 18 years (secondary school).

They will earn HH line. Compare with CC line which address that individuals decide to study at higher education for 4 years then they receive higher income.

- (1) Show direct cost of university period.
- (2) Show indirect cost that he/she lost while they are studying or the opportunity cost.
- (3) Show incremental earning between secondary and university level.

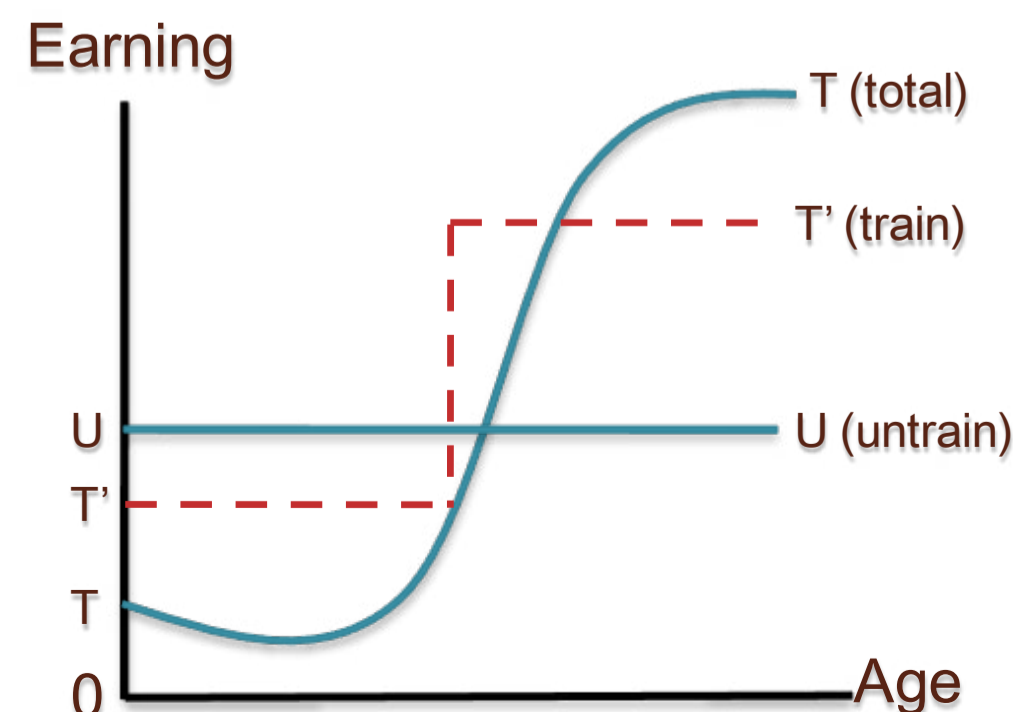
# Chapter 5

## Human Resource Development : Training

- 5.1 On-the-job-Training
- 5.2 Cost and Benefit
- 5.3 Type of Training
- 5.4 Training investment
- 5.5 General Training
- 5.6 Specific Training

### 5.1 On-the-job-Training

- General Skills
- Specific Skills



Training has an important effect on the relation between earning and age.

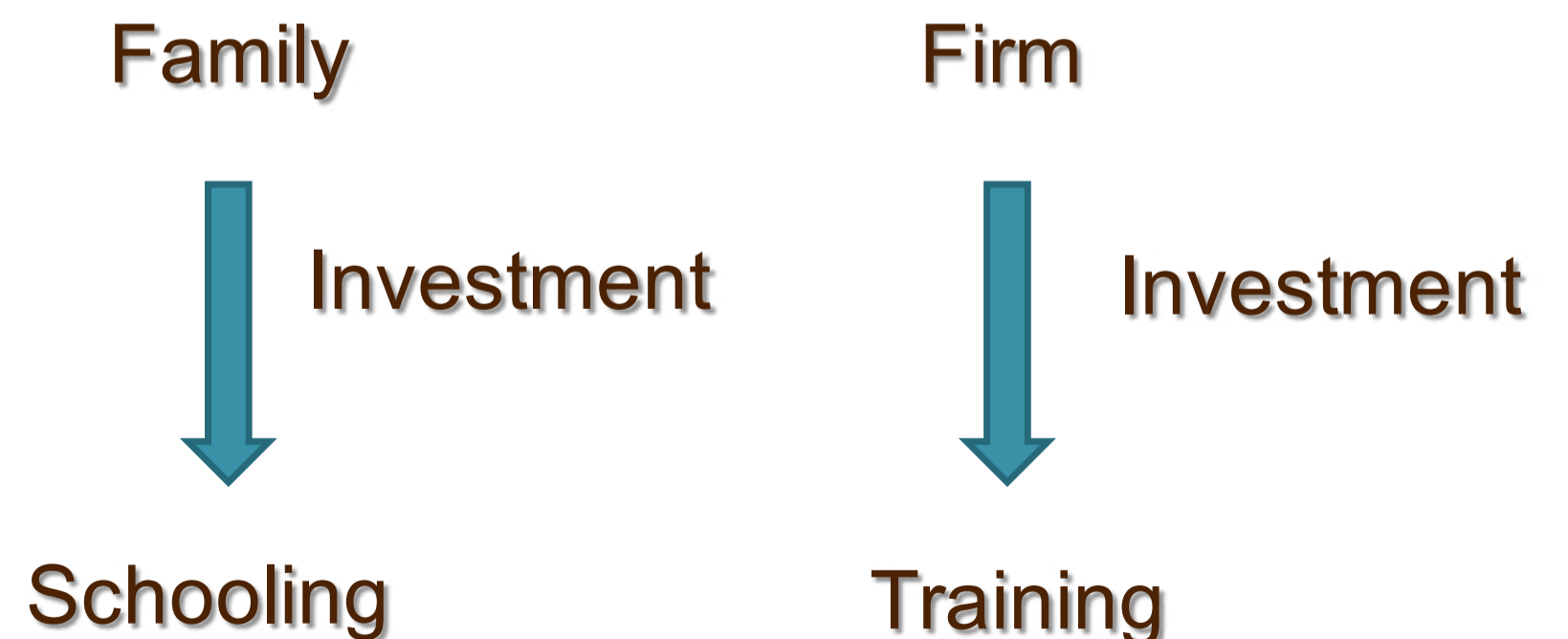
UU is an untrained persons received the same earning regardless of age.

T'T' is trained person who received lower earning during the training period because training is paid for at that time, and higher earning at later ages because the return is collected then.

TT is the combined effect of paying for and collecting the return from training in this way would be to make the age-earning curve of trained person.

### 5.2 Cost and Benefit

OJT is same as education. We invest in schooling before participate in labor market. Firm invest training while they are doing the job in the firm.



$$V_p = E_0 + \frac{E_1}{(1+i)^1} + \frac{E_2}{(1+i)^2} + \frac{E_3}{(1+i)^3} + \dots + \frac{E_n}{(1+i)^n} \quad (1)$$

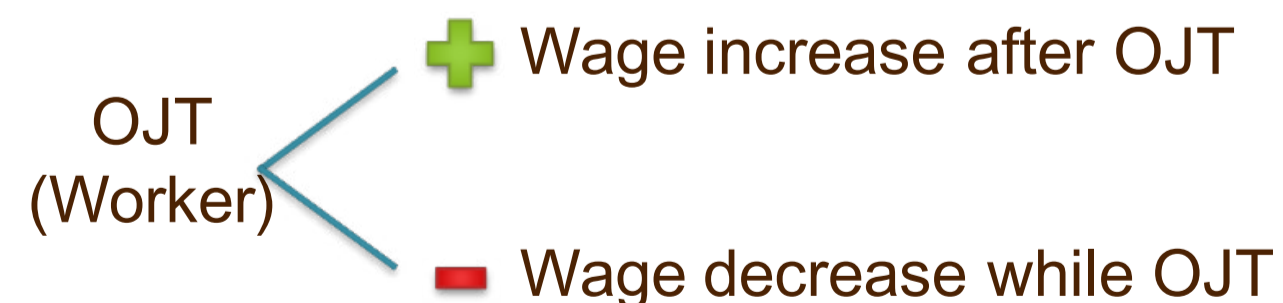
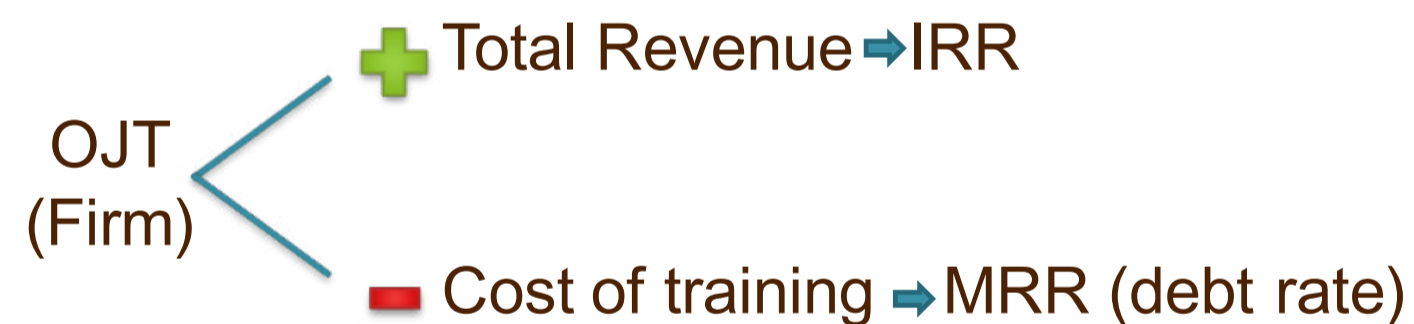
where

$V_p$  is present value

$E$  is income or earning in year 0,1,2,...,n

$$V_p = \sum_{n=18}^{64} \frac{E_n}{(1+i)^{n-18}}$$

Ex Income flow 18 to 64 years,  $n=18,19,\dots$   
 $64-18=46$  years



## 5.3 Type of Training

### 1) General Training

- Generate general skill for any firm, e, g : administrative skill, clerk, typing and language
- After training, workers have gained this benefit.
- Therefore, who gain who pay for training cost.

where  $W_p = MRP_p$   
 $W_p$  = Wage of post training  
 $MRP_p$  = Marginal revenue of product, post training

- While training, worker receive wage lower than previous time,

$W_t < W_u$   
 $W_t$  = Wage while training  
 $W_u$  = Wage before training or wage for untrain.

- This skill can transfer to other firm so worker can change their job after training if cost of transfer less than new wage.

### 2) Specific Training

- Specific skill for specific firm.
- Firm decide this training to develop firm
- Firm will gain this skill form worker
- Firm have to pay for specific training cost
- Worker cannot use this skill in another firm

$W_t > W_u$

## 5.4 Training investment (Investment in Training)

### Assumptions

1. Perfect competition market both commodities and input market.

2. Firm seek maximize profit,  $MR = MC$  Maximize profit  
at  $MR=MC$

or  $MP=W$

other thing being equal

$$MP_t = W_t$$

Affect

After firm invest in training  $\Rightarrow$  TR

training  $\Rightarrow$  TC

Assume that revenue equal to cost, explain by present value in (1)

$$\sum_{t=0}^{n-1} \left[ \frac{R_t}{(1+r)^{t+1}} \right] = \sum_{t=0}^{n-1} \left[ \frac{E_t}{(1+r)^{t+1}} \right] \quad (1)$$

where,  $E_t$  = cost of training in period "t"  
 $R_t$  = revenue from training in period "t"  
 $r$  = interest rate  
 $n$  = number of period (or  $t=0,1,2,\dots$ )

If MP and wage are equal in the same time then.

Summation of PV of MP should equal to summation of PV of wage.

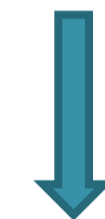
$$\sum_{t=0}^{n-1} \left[ \frac{MP_t}{(1+r)^t} \right] = \sum_{t=0}^{n-1} \left[ \frac{W_t}{(1+r)^t} \right] \quad (2)$$

Firm provide training course with cost "K".

Firm still pay for wage while training.

So total cost that firm taking into account that show

$W_0 + K \Rightarrow$  cost of training



wage before training

consider (2) after training

$$MP_0 + \sum_{t=0}^{n-1} \left[ \frac{MP_t}{(1+r)^t} \right] = W_0 + \sum_{t=0}^{n-1} \left[ \frac{W_t}{(1+r)^t} \right] \quad (3)$$

initial MP    marginal product after training    initial wage    wage after training

firm gain    firm pay

If cost of training = K then plus K into (3)

$$MP_0 + \sum_{t=0}^{n-1} \left[ \frac{MP_t}{(1+r)^t} \right] = (W_0 + K) + \sum_{t=0}^{n-1} \left[ \frac{W_t}{(1+r)^t} \right] \quad (4)$$

rearrange (4),

$$MP_0 + \sum_{t=0}^{n-1} \left[ \frac{MP_t}{(1+r)^t} \right] - \sum_{t=0}^{n-1} \left[ \frac{W_t}{(1+r)^t} \right] = W_0 + K$$

$$MP_0 + \sum_{t=0}^{n-1} \left[ \frac{MP_t - W_t}{(1+r)^t} \right] = W_0 + K \quad (5)$$

define  $G = \sum_{t=0}^{n-1} \left[ \frac{MP_t - W_t}{(1+r)^t} \right] \quad (6)$

G is net present value from training that firm gains from (5) we obtain,

$$MP_0 + G = W_0 + K \quad (7)$$

when,  $\overline{MP}_0$  is MP without training and  $MP_0$  is MP while training

therefore,  $MP_0 - \overline{MP}_0$  is an opportunity cost of training (7')

from (7')

$$MP_0 + G = W_0 + (K + (MP_0 - \overline{MP}_0))$$

direct cost      indirect cost

define  $K + (MP_0 - \overline{MP}_0) = C$

C = cost of training + opportunity cost of training so, C is total economic cost of training

then

$$MP_0 + G = W_0 + C \quad (8)$$

gain from OJT      loss from OJT

## 5.5 General Training

from (6) When MPt equal to Wt due to training,

$$G = \sum_{t=0}^{n-1} \left[ \frac{MP_t - W_t}{(1+r)^t} \right] = 0 \quad (9)$$

then (8) obtain,

$$MP_0 = W_0 + C \quad (G=0) \quad (10)$$

or  $W_0 = MP_0 - C \quad (11)$

from (7)  $MP_0 = W_0 + K \quad (G=0) \quad (12)$

or  $W_0 = MP_0 - K \quad (13)$

Wage after training less than marginal product due to worker have to pay for general training. Firm will not pay for this training because general training will provide benefit to worker directly not benefit to firm. Worker can employ their skill (general skill) to any firm. Worker have to pay by themselves.

## 5.6 Specific Training

$$MP_0' + G = W_0 + C \quad (14)$$

where,  $MP_0'$  is opportunity cost of marginal product while training

$W_0$  is wage

$C$  is cost of specific training at initial period (then  $C = G$ )

$$G = \sum_{t=0}^{n-1} \left[ \frac{MP_t - W_t}{(1+r)^t} \right]$$

so,

$(MP_t - W_t)$  is a net present value of net return on specific training

from (14) at initial period of training,  $G = C$

Later, firm will obtain benefit from specific training. Specific means fit to this firm (only). To reduce risk from labor turnover, firm have to pay higher wage.

Specific Training       $MP_L$       Wage

From (14) define

- ▶  $G$  is net present value from training, received by firm
- $G_1$  is net present value from training, received by worker
- $G_2$  is total net present value firm training ◀

Therefore,

$$G_2 = G + G_1$$

at equilibrium  $G_2 = C$  (TR=TC)

define  $a$  as a proportion of total net present value from training.

Therefore,  $G = aG_2$ ,  $G_2 = C$  so  $G = aC$

Rewrite (14)

$$MP_0' + aC = W_0 + C \quad (15)$$

$$W_0 = MP_0' + aC - C$$

$$W_0 = MP_0' + C(a-1)$$

$$W_0 = MP_0' - C(1-a)$$

$$W_0 = MP_0' - (1-a)C \quad (16)$$

Opp. cost of MP  
while training

Proportion of net present  
value obtained by worker

Total economic  
cost of training

From (16) in cost of general training  $a = 0$

$$W_0 = MP_0' - C \quad (17)$$

in case of specific training  $a = 1$

$$W_0 = MP_0' \quad (18)$$

in case of semi-general and semi-specific

$$0 < a < 1$$

# Chapter 6

## Investment in Migration

- 6.1 Introduction
- 6.2 Economics Concept in Migration
- 6.3 Cost – Benefit Analysis
- 6.4 Problem of growth and population
- 6.5 High Quality Worker Shortage and Migration

### 6.1 Introduction (Lee, 1966)

Why migration

1. Beginning place push
2. Destination pull
3. Threats at beginning and destination while migrate
4. Personal reason

Beginning

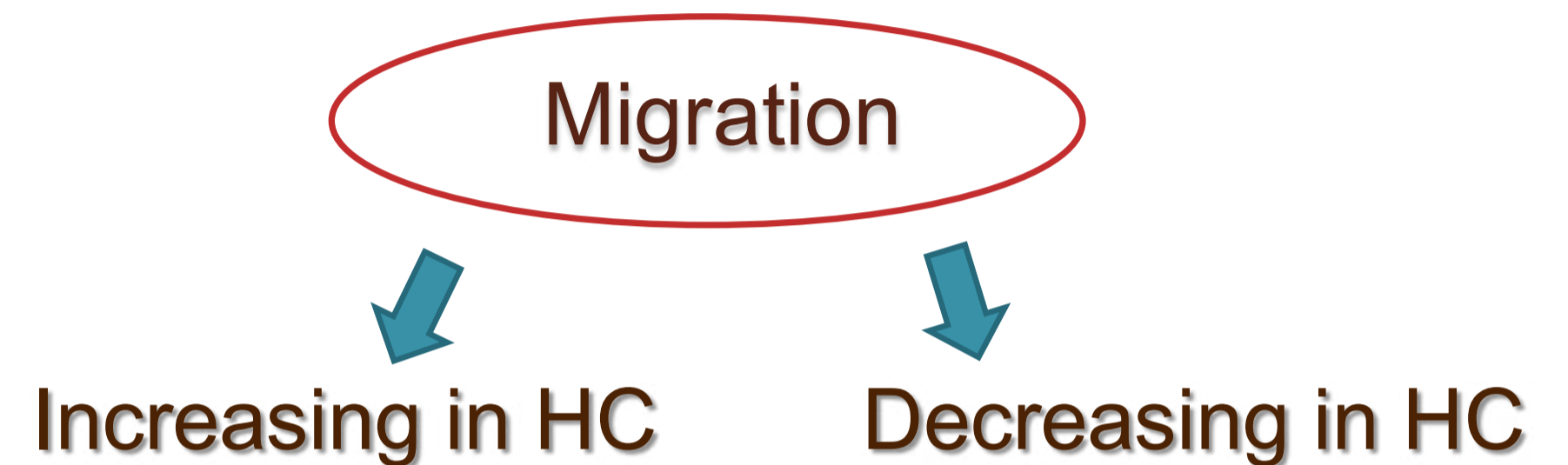


Destination



General Reason of Migration is difference of economy between 2 places. Labor to move from poor to rich economy. (relative economy)

Donald J. Boque (1969) state that migration has two reasons. Push and pull are explanation for that.



Sjaastad (1962) state that after European people migrate to north America, net benefit has increased by human capital those come from migration. Likewise, Speare (1969) also confirm results in case of Taiwan's domestic migration.

### 6.2 Economics Concept in Migration

#### 1) Economic Environment

By the cardinal utility theory, consumer compare two commodity then choose one which prefer rather than another. Likewise, worker who judge two places. Decide to work at the place where will gain higher in economic environment.

## 2) Investment in Human Capital

Old and new place have different quality of education and training. Therefore, worker may choose to live in urban rather than rural area.

## 6.3 Cost and Benefit Analysis

### Assumption

1. Period of migration =  $t$   
where,  $t = 1, 2, 3, \dots, n-1, n$   
if worker have  $X$  years old when they migrate to new place,  
 $t = X, X+1, X+2, X+3, \dots, n-1, n$   
and worker have  $Y$  years old when they migrate from new place =  $Y$ ,  
 $t = X, X+1, X+2, \dots, Y-X-1, Y-X$

e.g. worker who live in new place until 60 years old and he stop his work after 60 years old. He was 20 years old at beginning.

$$t = X, X+1, \dots, 59-X, 60-X$$

$$t = 20, 21, \dots, 59-20, 60-20$$

2. Employ value in term of present value

### 6.3.1 Cost

#### 1) Direct Cost

- Summation of all expenditures while they are moving from old place to new one.
- For example, transportation, rent, personal expense, family expense (include member's expenditure)

Direct cost cover the cost after they went to new place, e.g., cost of searching a new job, resident, etc.

$$E_t = E_1, E_2, E_3, \dots, E_{n-1}, E_n$$

where  $E_t$  = Expenditure at  $t$  period

$$t = 1, 2, 3, \dots, n-1, n$$

In present value,

$$E_t = \frac{E_1}{(1+r)} + \frac{E_2}{(1+r)^2} + \frac{E_3}{(1+r)^3} + \dots + \frac{E_{n-1}}{(1+r)^{n-1}} + \frac{E_n}{(1+r)^n}$$

where  $r$  is internal rate of return

$$E_t = \sum_{t=1}^n \frac{E_t}{(1+r)^t}$$

- 2) Indirect Cost or Opportunity Cost, "O", and Psychic Cost, "P"

benefit (in old place)  
loss from migration

cost of adaptation to  
new social

**Total Cost = Direct Cost + Indirect Cost**

$$TC = D + \sum_{t=1}^n \frac{E_t}{(1+r)^t} + O + P$$

(1)

**Direct Cost**

### 6.3.2 Benefit

#### 1) Direct Benefit "I"

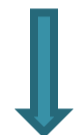
$I_t = I_1, I_2, I_3, \dots, I_{n-1}, I_n$   
present value,

$$I_t = \frac{I_1}{(1+r)} + \frac{I_2}{(1+r)^2} + \frac{I_3}{(1+r)^3} + \dots + \frac{I_{n-1}}{(1+r)^{n-1}} + \frac{I_n}{(1+r)^n}$$

$$I_t = \sum_{t=1}^n \frac{I_t}{(1+r)^t}$$

e.g. new salary, new income,...

#### 2) Indirect Benefit "R"



Psychic Return or Psychic Benefit

e.g. self esteem, self confident, proud,...

$$TB = \sum_{t=1}^n \frac{I_t}{(1+r)^t} + R$$

(2)

### 6.3.3 IRR

From (1) and (2)

IRR = NPV = 0 (r=?)

$$\left[ \sum_{t=1}^n \frac{I_t}{(1+r)^t} + R \right] - \left[ D - \sum_{t=1}^n \frac{E_t}{(1+r)^t} + O + P \right] = 0 \quad \text{Find } r = 0$$

Consider direct cost and direct benefit

$$\sum_{t=1}^n \frac{I_t}{(1+r)^t} - \left[ D + \sum_{t=1}^n \frac{E_t}{(1+r)^t} \right] = 0$$

$$\sum_{t=1}^n \frac{I_t}{(1+r)^t} = D + \sum_{t=1}^n \frac{E_t}{(1+r)^t} \quad (3)$$

r=?

## 6.4 Problem of growth and population

### 1) Economic Environment

By the cardinal utility theory, consumer compare two commodity then choose one which prefer rather than another. Likewise, worker who judge two places. Decide to work at the place where will gain higher in economic environment.

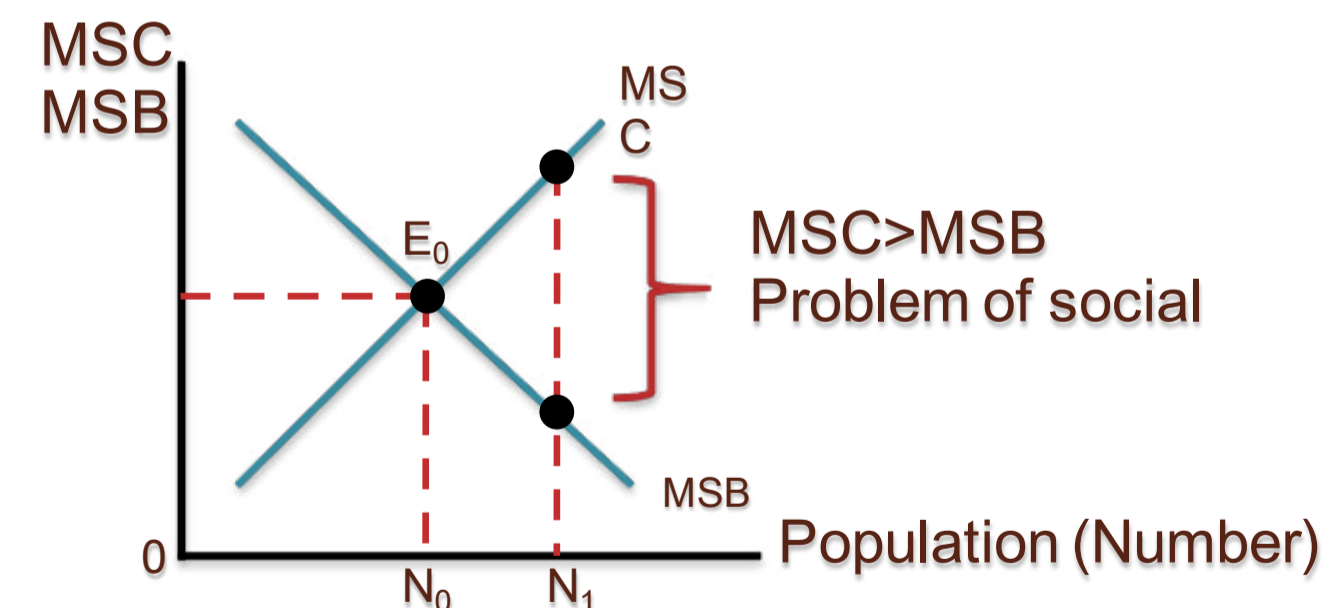
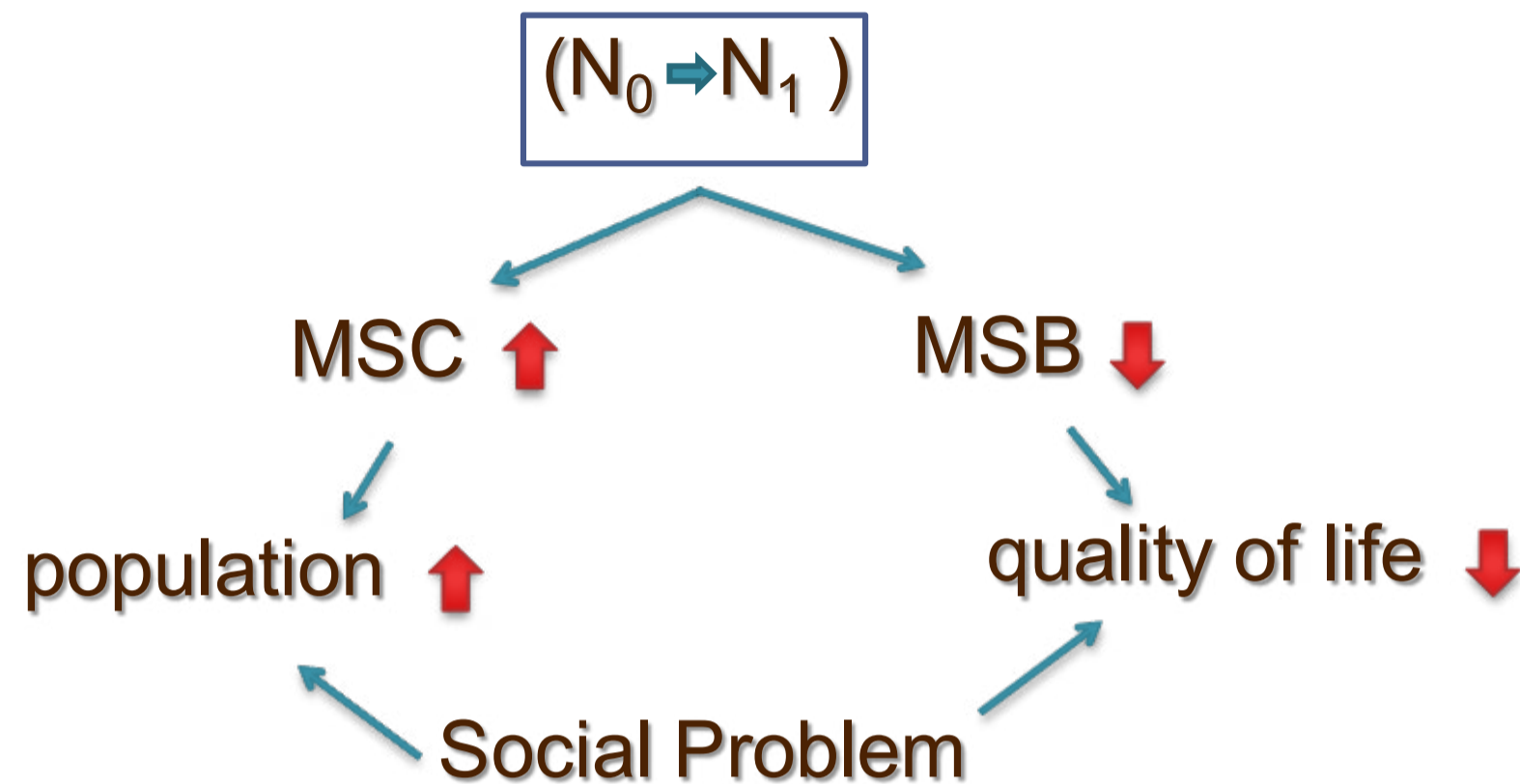


Figure 6.1

From figure 6.1 sup post that  $E_0$  is an initial point. Marginal Social Cost (MSC) equal Marginal Social Benefit (MSB).

After population migrated from rural area to urban area ( $N_0 \rightarrow N_1$ ).  
The equilibrium,  $E_0$ , disappear due to increasing in population.  
 $MSC > MSB$  or cost of social increase while social benefit decrease.



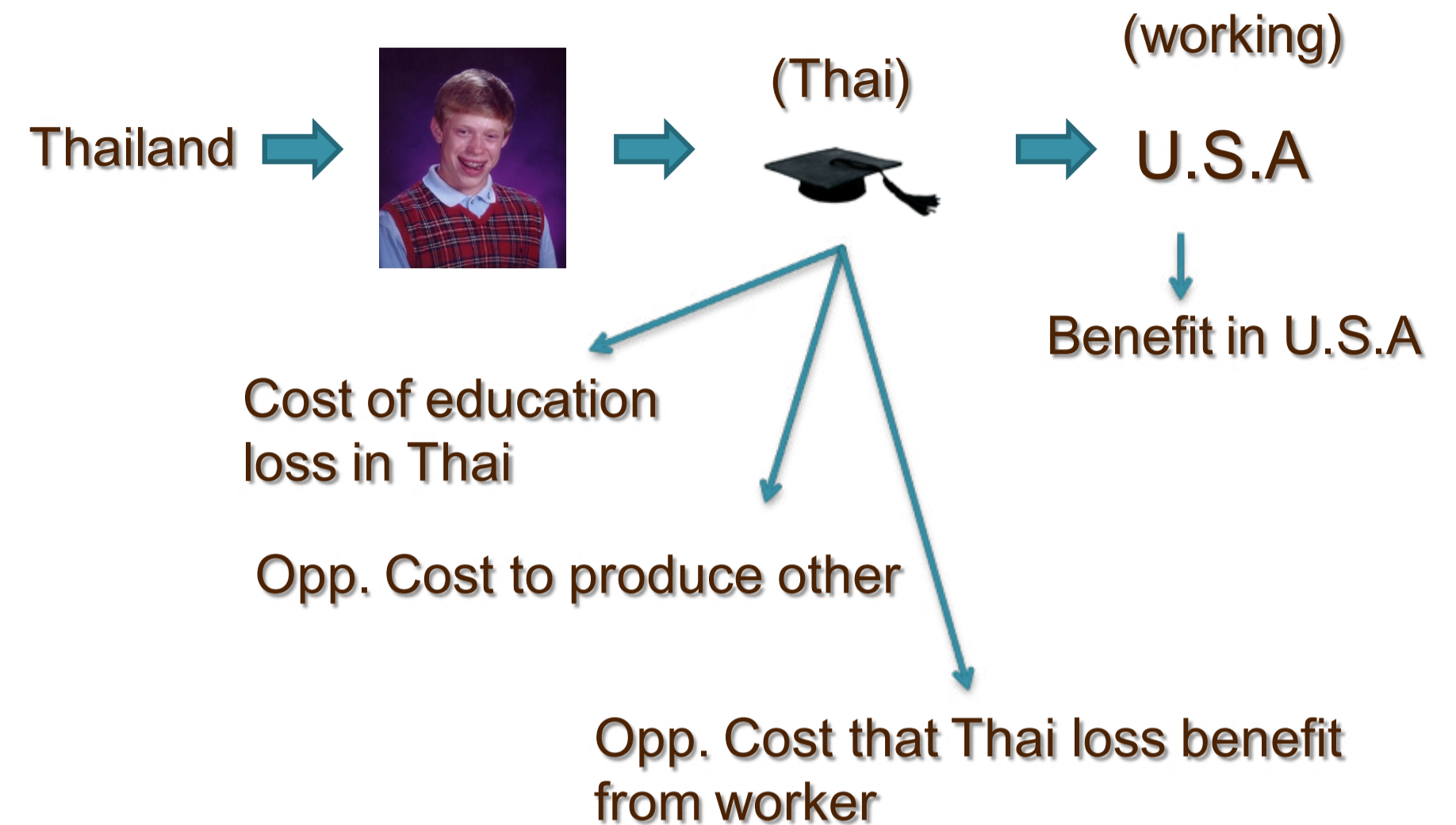
## 6.5 High Quality Worker Shortage and Migration

General problem in developing country is high performance worker tend to migration to developed country.

Because,

- 1) Differential in quality of life  
From Thai to Canada  
to New Zealand  
to U.S.A
- 2) Higher Income
- 3) Higher Education
- 4) Some intangible threats, law, IT, limitation, economic instability
- 5) Other i Attitude, Environment,...

### Case



Case study from Mary Jean Bowman and Robert G. Myers,  
1. MR. J was born in A and do not migrate to B for study work.

$$PV_j = \sum_{t=a}^n \frac{(I_t - E_t)}{(1+r)^{t-a}}$$

$I_t$  is Benefit in year  $t$

$E_t$  is Direct cost in education/training before migration

$a$  is age at beginning to migrate

2. MR. J Migration to new place.

$$PV_j = \sum_{t=a}^n \frac{(II_t - EE_t - D_t)}{(1+r)^{t-a}}$$

where,

$II_t$  is Benefit at new place

$EE_t$  is Cost of education/training at new place

$D_t$  is Direct cost of migration

$a$  is age at beginning

3. MR. J go to new place and come back old place

$$PV_j = \underbrace{\sum_{t=a}^{m-1} \frac{(II_t - EE_t - D_t)}{(1+r)^{t-a}}}_{\text{NPV at new}} + \underbrace{\sum_{t=m}^n \frac{(III_t - DD_t)}{(1+r)^{t-m}}}_{\text{NPV at old}}$$

where,

$III_t$  is Benefit after come back

$DD_t$  is Cost of come back

$m$  is age at come back

4. MR. J has lived in old place then migration to new place.

$$PV_j = \underbrace{\sum_{t=a}^{b-1} \frac{(I_t - E_t)}{(1+r)^{t-a}}}_{\text{(old)}} + \underbrace{\sum_{t=b}^n \frac{(II_t - EE_t - D_t)}{(1+r)^{t-b}}}_{\text{(new)}}$$

where,

$b$  is date of migration

5. MR. J stay in old place for a while and move new place finally, come back to old place.

$$PV_j = \underbrace{\sum_{t=a}^{b-1} \frac{(I_t - E_t)}{(1+r)^{t-a}}}_{\text{(old)}} + \underbrace{\sum_{t=b}^{m-1} \frac{(II_t - EE_t - D_t)}{(1+r)^{t-b}}}_{\text{(new)}} + \underbrace{\sum_{t=m}^n \frac{(III_t - DD_t)}{(1+r)^{t-m}}}_{\text{(old)}}$$

# Chapter 7

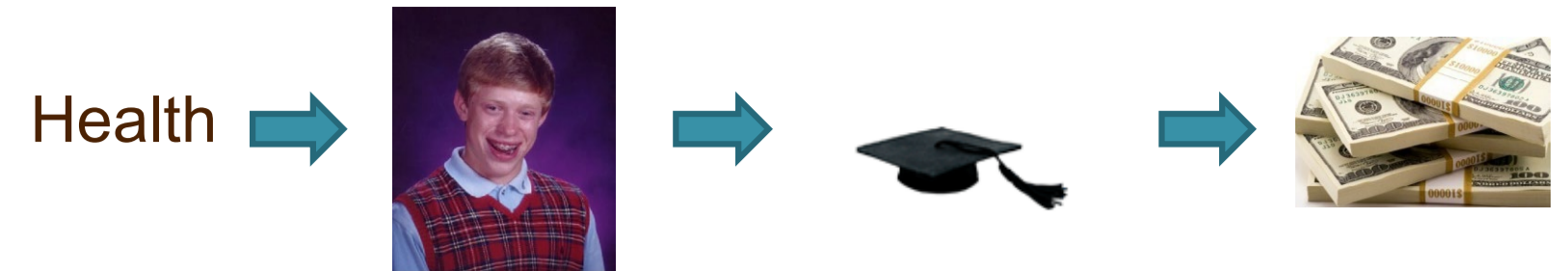
## Investment in Health

- 7.1 Education and Health : Similarities and Differences
- 7.2 Difference between education and health
- 7.3 Return on health investment by concept of HC

### 7.1 Education and Health : Similarities and Differences

Mushkin (1962) state that “the concept of human capital formation through both education and health services rests on the twin notions that people as productive agents are improved by investment in these services and that the at lays made yield a continuing return in the future.

- Health and education are joint investment made in the same individual.



Good Health → Higher Education → Higher Wage

- How to invest in health ?



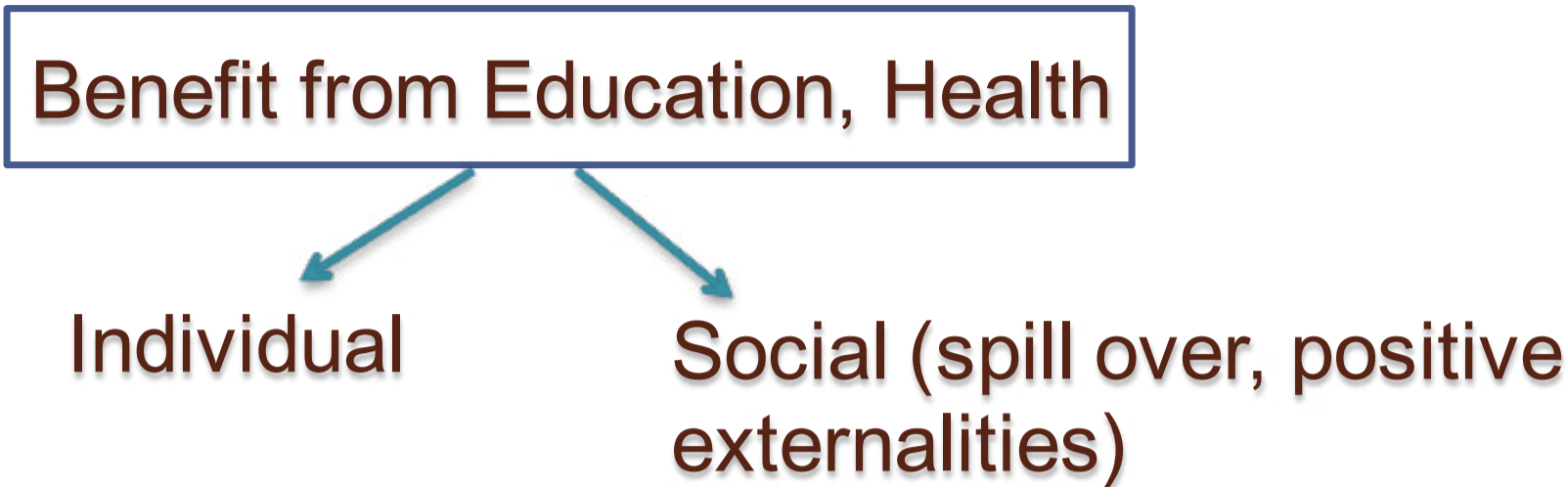
- Which way show the most effectiveness ?

Similarities between education and health are

1. Education and health are mutual investment for instance, some health are service depend on level of education. If low quality of education then, inefficient in quality of health care. On the other hand, low quality of health care related to low quality of education. Children who always get sick so the always absent from the class room. High quality of health care lead to have long live then, long period to earn

2. Difficult to define health into consumption or investment. Likewise, education that also difficult to separate. For instance, MR.A eat paracetamol to decline his headache. It seems to be he consume the medicine for his utility. However, after he drug paracetamol he can go to work and earn from the working. Last case like MR. he drug for investment but first case he drug for consumption.

3. Both education and health are positive externalities.



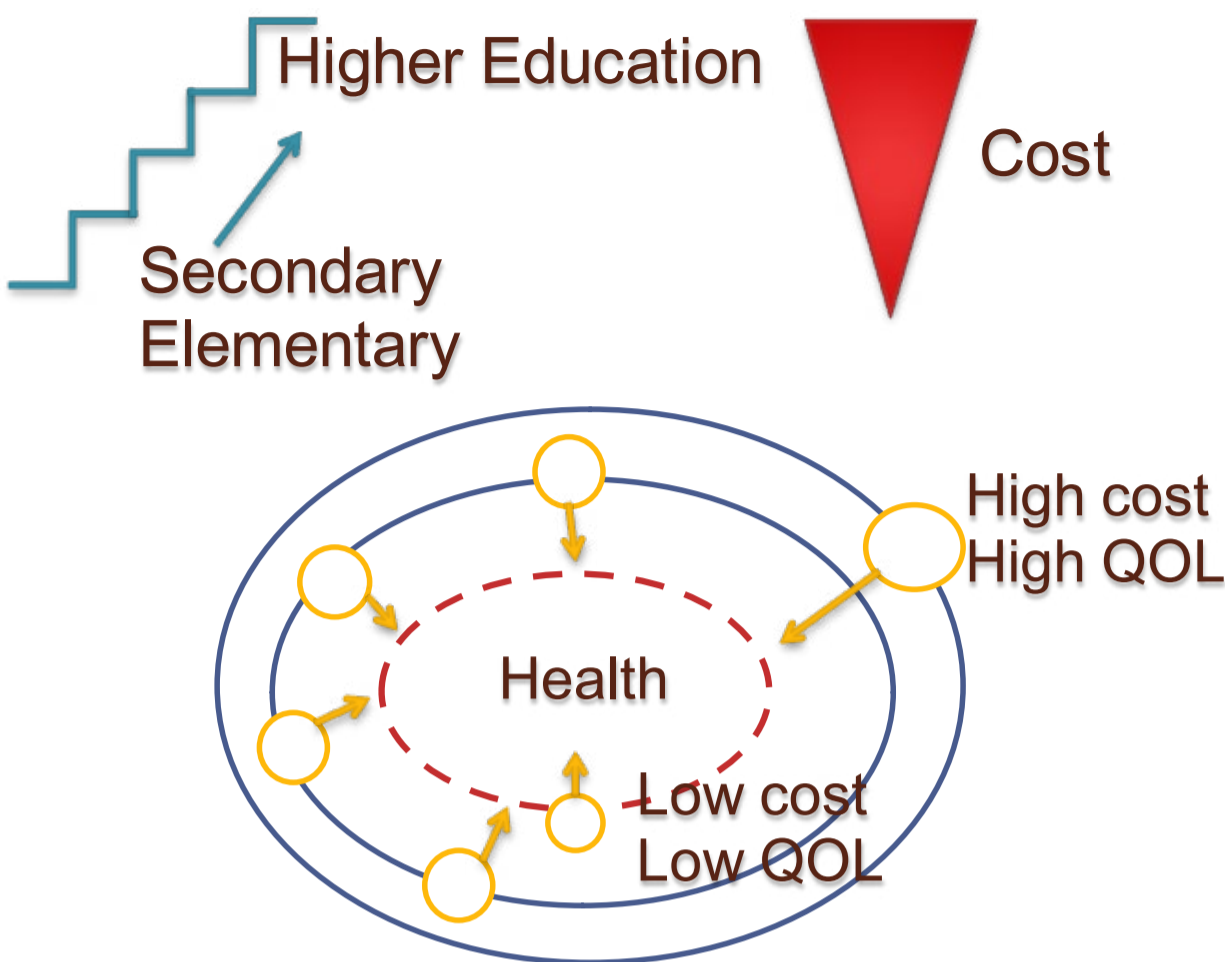
4. Low IRR in education and health investment but high growth rate in term of economic.

Ex  
Good health  $\Rightarrow$  Birth rate  $\uparrow \Rightarrow$  Labor  $\uparrow \Rightarrow$   $MP_L \uparrow$   
(quantity)  
High education  $\Rightarrow$  HC  $\uparrow \Rightarrow$   $MP_L \uparrow \Rightarrow$  W  $\uparrow \Rightarrow$  GDP  $\uparrow$

## 7.2 Difference between education and health

1. Good health  $\Rightarrow$  Quality  $\Rightarrow$  Quality of life  
 $\Rightarrow$  Quality  $\Rightarrow$   $MP_L$   
High education  $\Rightarrow$  Quality  $\Rightarrow$   $MP_L$
2. Cannot measure in unit of health  
Can measure in unit of education  $\Rightarrow$  years of schooling
3. According to 2. so we cannot present on health investment. Education can show number of rate of return in each level of schooling.

4. Difference in cost perspective.

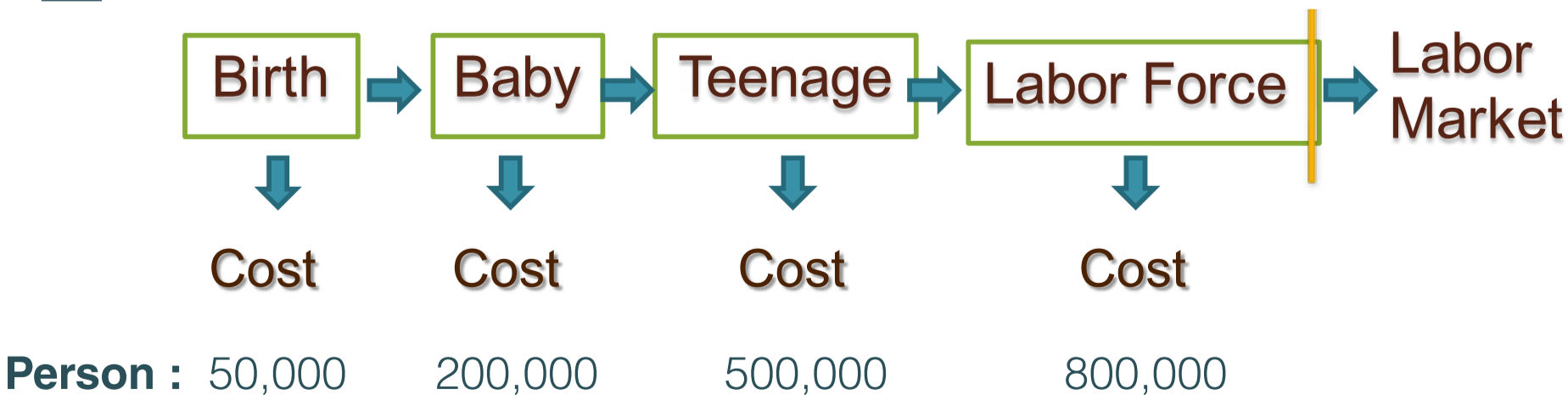


## 7.3 Return on health investment by concept of HC

From for reasons above, we consider that hew difficult to analysis the health investment.

1) Cost concept economists try to calculate stock of health from cost of health care.

Ex



### Micro Level

$$TC = 50,000 + 200,000 + 500,000 + 800,000$$

$$TC = 1,550,000 \text{ per person}$$

### Macro Level

$$\text{population} = 60,000,000 \text{ person}$$

$$\therefore TCM = 93 \times 10^{12} \text{ Million Baht}$$

Human capital in term of health we can measure through by cost of illness.

### 2) Utility concept

Use willingness to pay (WTP)

- How much to pay to protect the illness
- How much to pay for the compensation in case of hazard job



### 3) Cost – Benefit Analysis

There are two indicate to measure health project.

#### 3.1) Benefit/Cost Ratio (B/C Ration)

$$B/CRation = \frac{\sum_{t=0}^n \frac{B_t}{(1+r)^t}}{\sum_{t=0}^n \frac{C_t}{(1+r)^t}}$$

where,

$B_t$  is benefit in year  $t$

$C_t$  is cost in year  $t$

$t$  is year

$r$  is interest rate

If B/C Ratio > 1

This project is worthwhileness

### 3.2) Net Present Value (NPV)

$$NPV = \sum_{t=0}^n \frac{B_t - C_t}{(1+r)^t}$$

where,

NPV – net present value

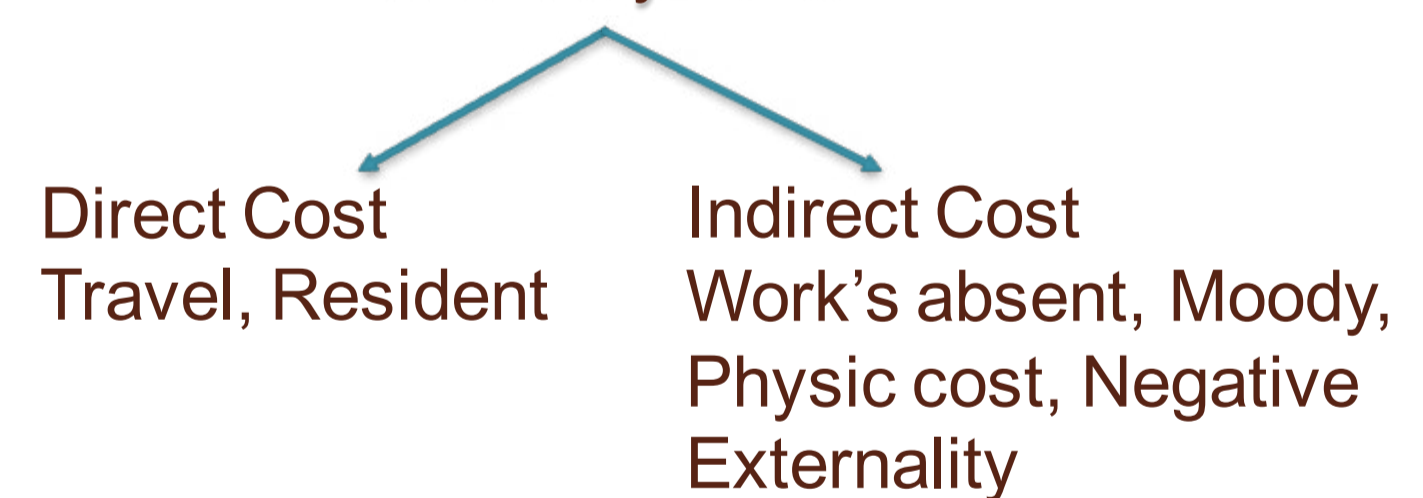
If NPV > 0 This project is worthwhileness

### 3.3) Cost – Benefit in health project

#### Cost

1. Administrative Cost : Staff, equipment, pill, capital, etc.
2. Patiant and their family expenditure : travel cost, loss fro, work's absent, phychic cost
3. External/Tertiary cost

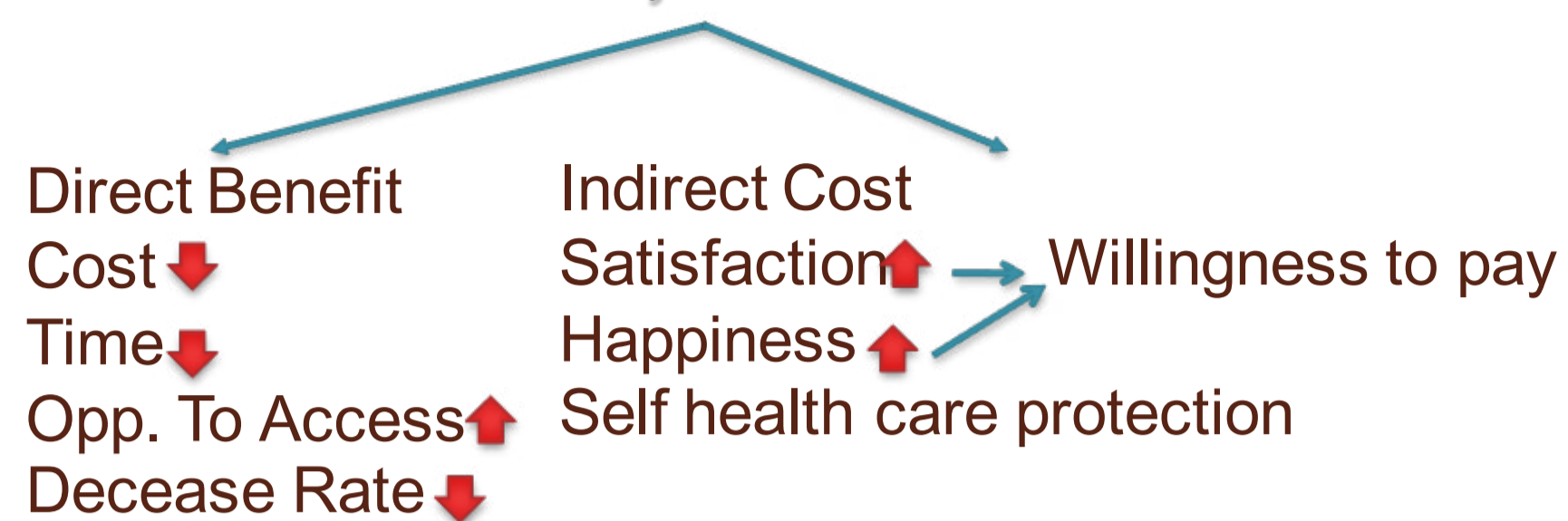
#### Summary : Cost



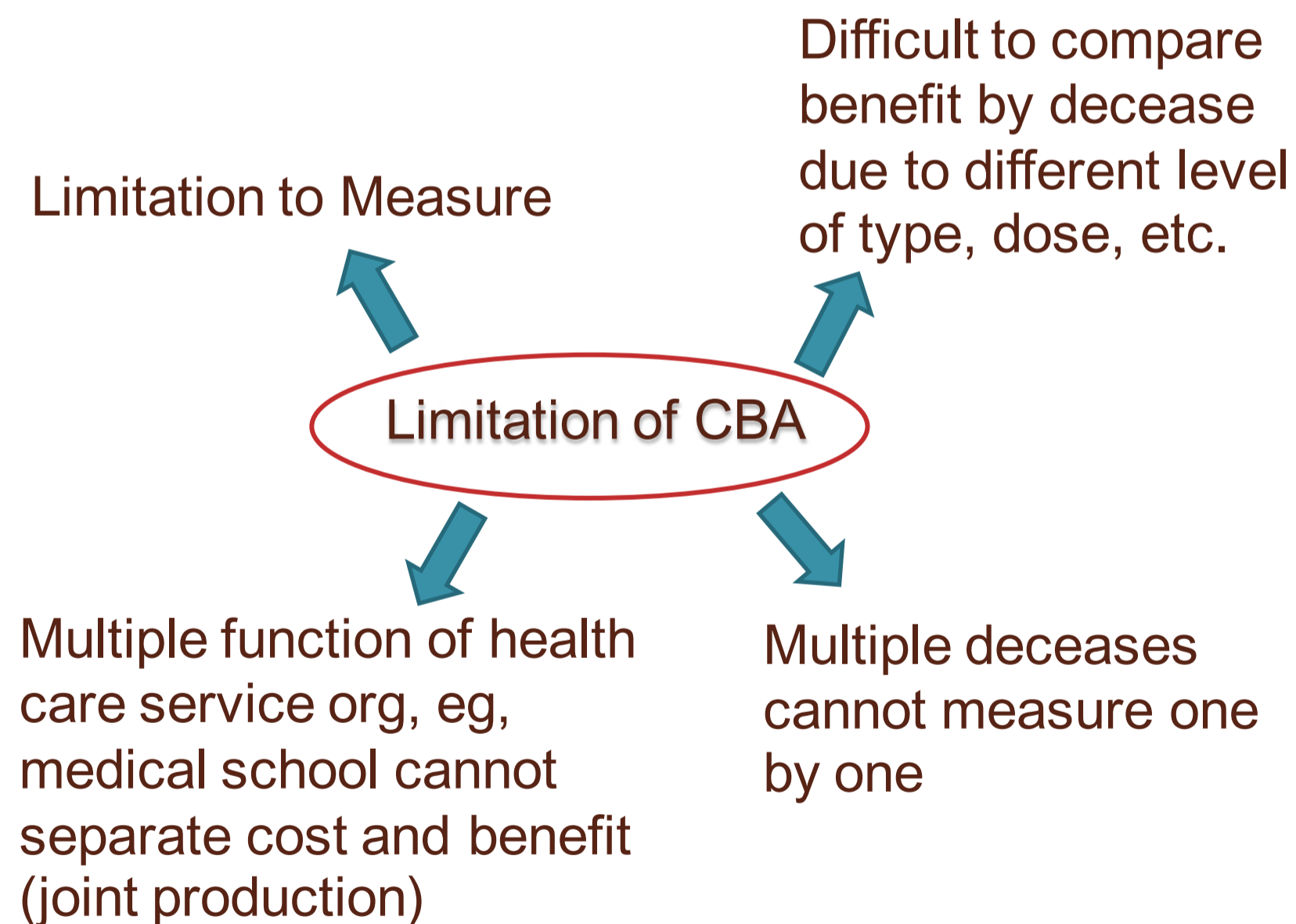
#### Benefit

1. Resource Efficiency : Reduce Cost, Reduce Time, Increase Opportunity to Access Health Care Service
2. Increase Utility, Satisfaction
3. Decrease Depression, Unhappy
4. Positive Externality

### Summary : Benefit



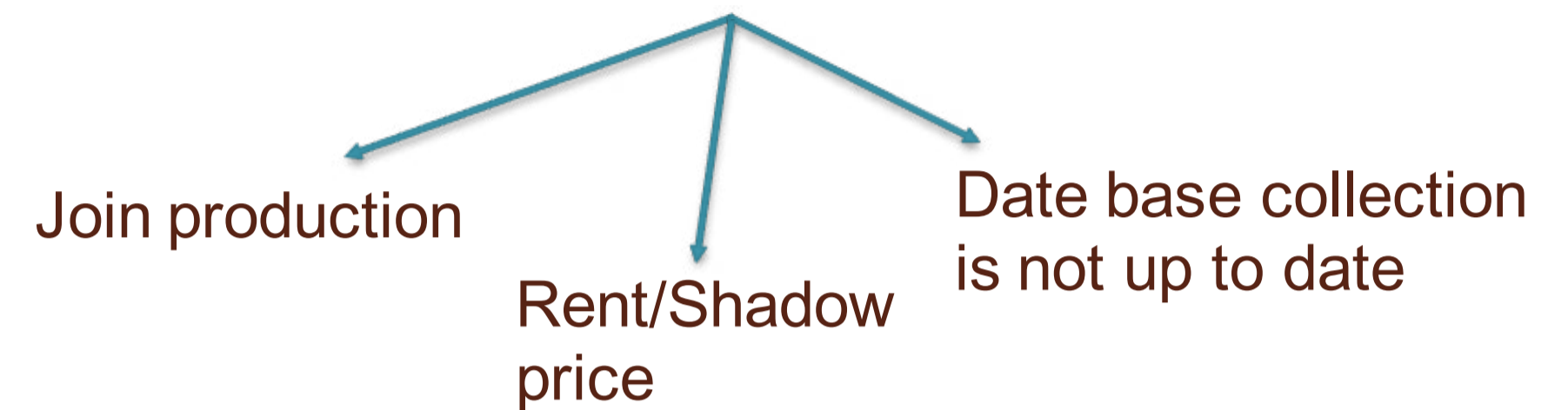
### 3.4) Limitation of CBA



### 4) Cost – Effectiveness Analysis (CEA)

- © Choose the alterative which minimize cost

### Limitation of CEA

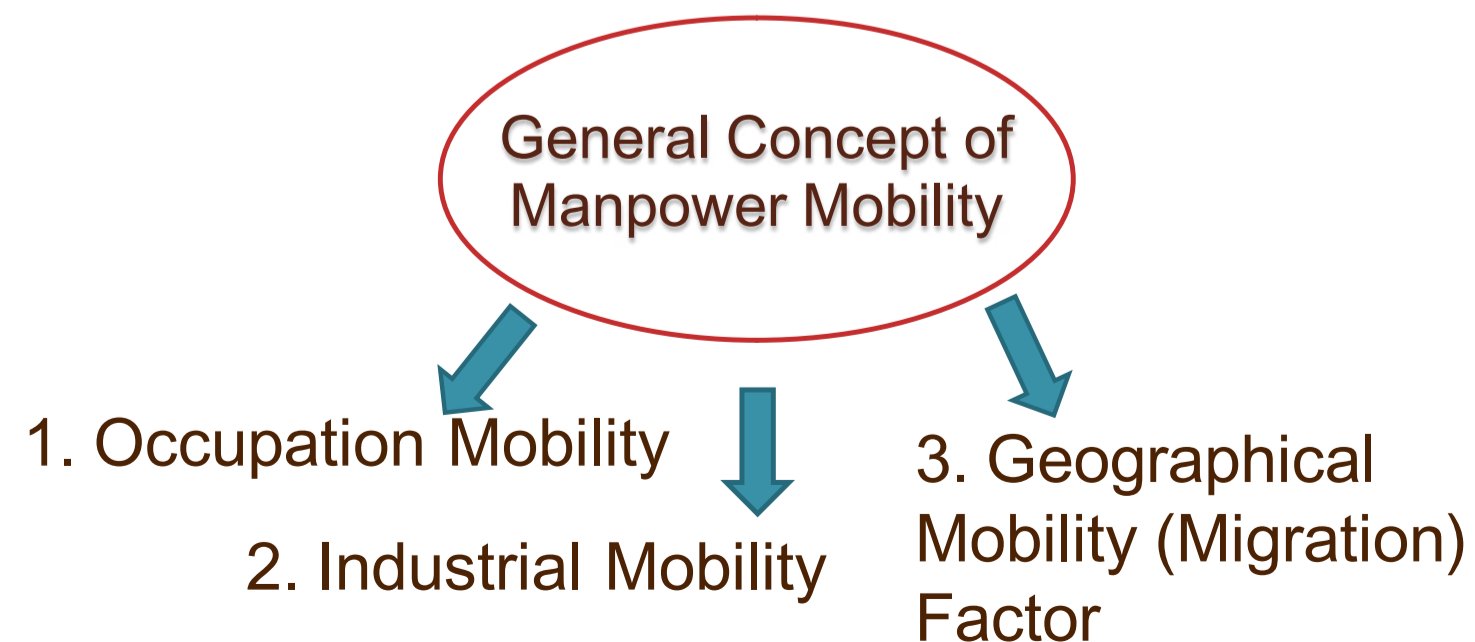


# Chapter 8

## Manpower Planning

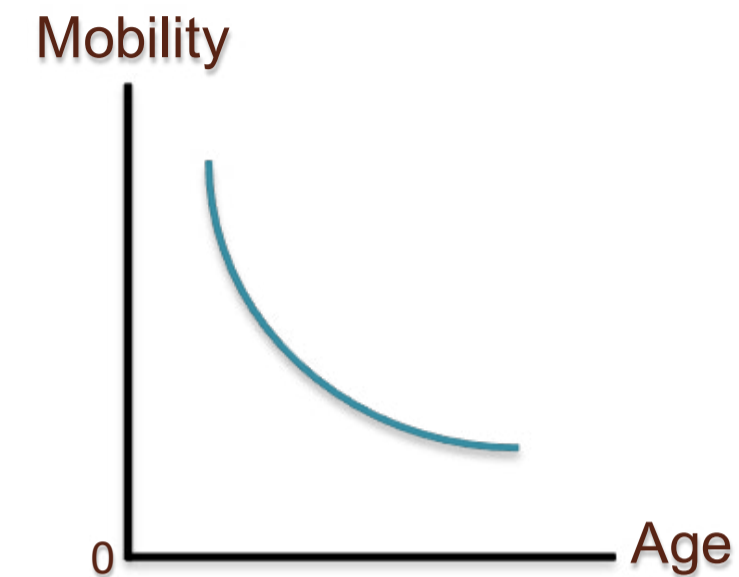
- 8.1 General Concept
- 8.2 Relationship between Mobility and Demographic
- 8.3 Relationship between Mobility and Family Status
- 8.4 Relationship between Mobility and Occupation (skill)
- 8.5 Relationship between Mobility and Education
- 8.6 Human resource and Economic Development
- 8.7 Problem in Manpower in Thailand
- 8.8 Manpower Strategy

### 8.1 General Concept of Manpower Mobility



### 8.2 Relation between Mobility and Demographic

#### 1) Mobility and Age



Young labor tends to move to new place rather than old one.

#### Reasons

- ◉ New experience pull
- ◉ Low information

Age more than 35 years old have low mobility

#### Reasons

- ◉ Relationship in old place ➡ social capital
- ◉ Stability needs ➡ risk aversion
- ◉ Accumulation of benefit in old place : bonus, welfare, security

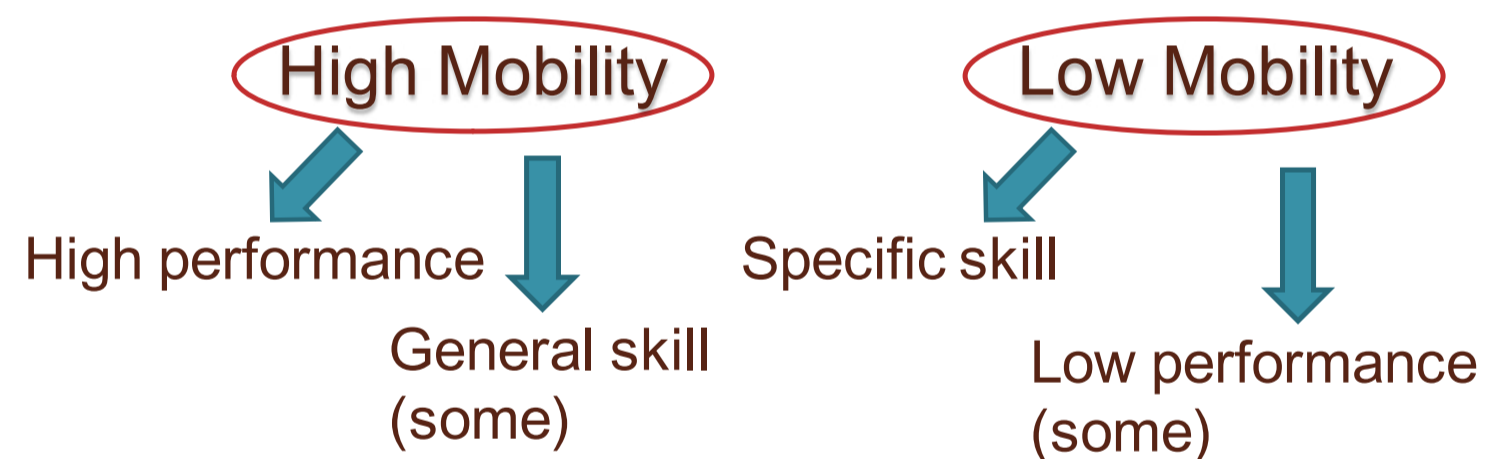
### 8.3 Relation between Mobility and Family Status

- ◉ Leader in family tends to be low mobility compare with family member.

◎ Young leader tend to be high mobility due to economic reason. Some of them have young baby, while his wife have to take care their kid. So the husband have to move to another place, eg. from rural to urban.

## 8.4 Relation between Mobility and Occupation (skill)

High specific skill → Small labor market → Low mobility → Inelasticity → in supply of labor (high wage, quite stable).  
 Low skill → High mobility → not stable in employment



## 8.5 Relation between Mobility and Education

◎ Higher year of schooling.  
 ↓  
 advantage in receive/access to → information higher opportunity  
 ◎ high level of education → high performance to adaptive changing → higher opportunity in labor market

## 8.6 Human resource and Economic Development

### 1) Quality of Human Resource

By law of diminishing return stable that in all productive processes adding more of one factor of production, while holding all other constant (“Ceteris Paribus”), will at some point yield lower per-unit return (John Heinirich von Thünen, Turgot, Jame Steuart, Thomas Malthus and David Ricado).

In case of increase quality of human resource, the production could increase even constant physical capital.

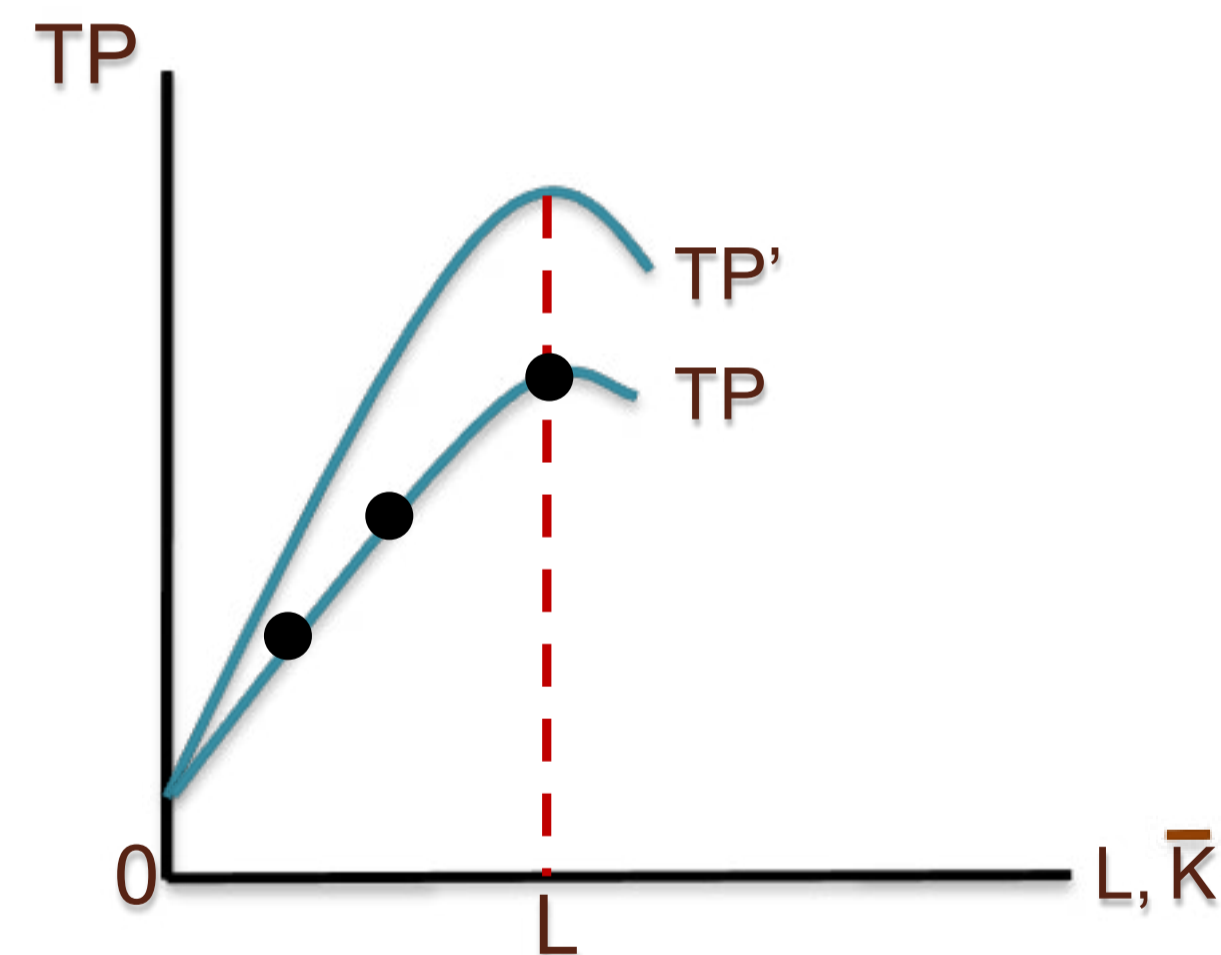
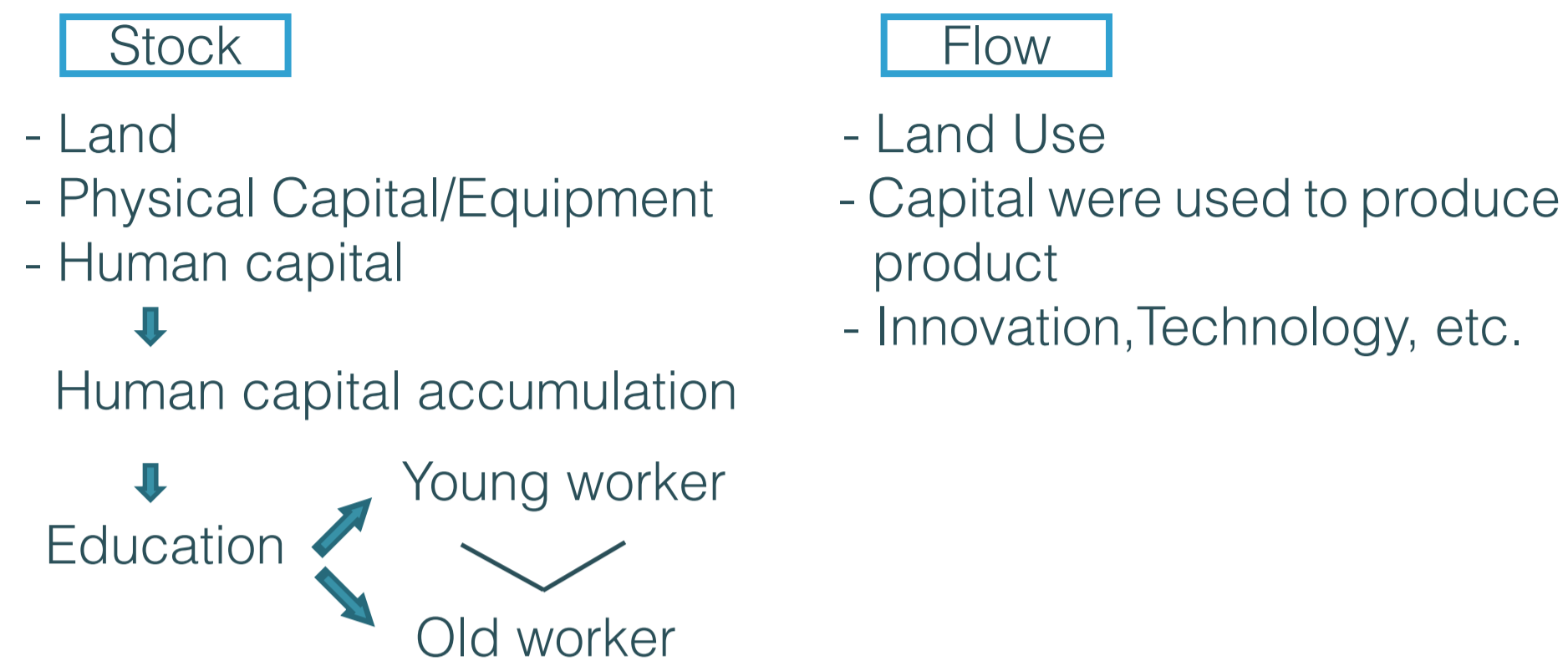


Figure 8.1

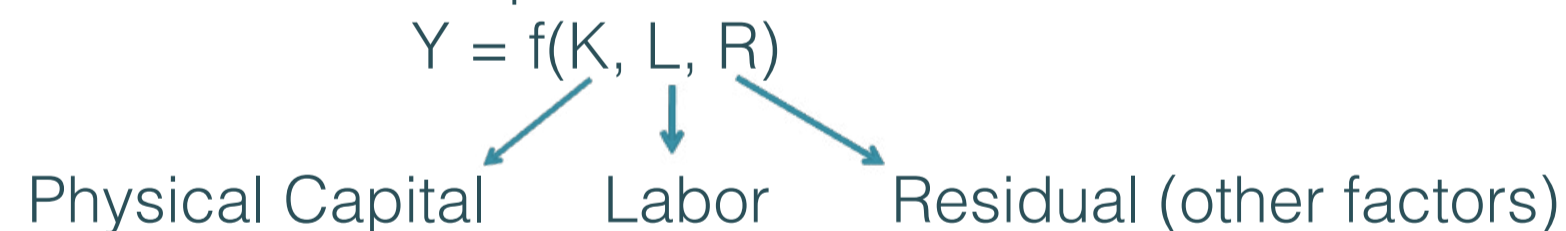
Figure 8.1 shows law of diminishing return in any production. TP shift to TP' due to higher quality of labor with respect to K constant.

## 2) Stock and Flow of Human Capital



Young workers have accumulation their education more than their parents. So, young worker can participate in labor market longer than parents.

## 3) Economic Development and Production Function

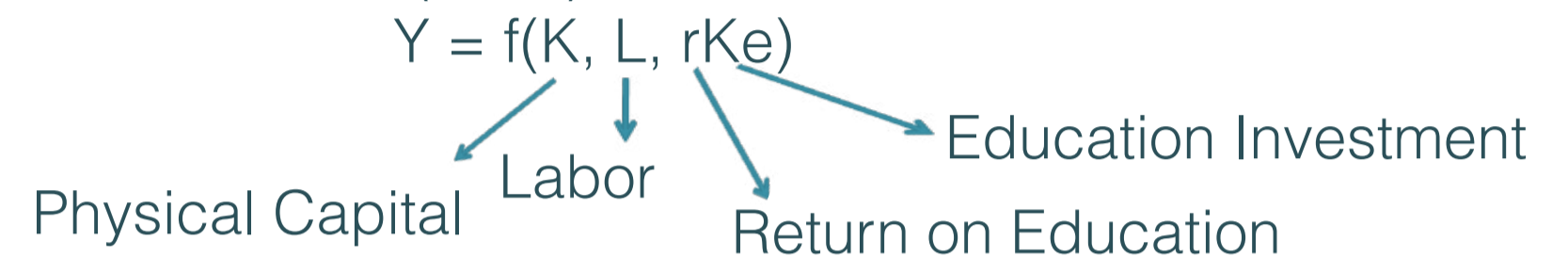


Later, Solow (1962) address that technology is one of significant to production then,

$$Y = f(K, L, t)$$

“t” is time period that utilize capital. Technology change lead to affect period of time. Solow concluded that if technology doesn't change, then quality of product would be constant. Therefore, labor should have new capacity and competed to enhance of products.

Later, Schultz (1969) stated that



As a result, 20-40% of increasing in total product are come from education investment. Because of higher in education leads to enhance effectiveness of labor.

Moreover, Denison (1962) add new concept of high and low wage in the production function.

$$Y = f \left[ K, L, \frac{W_n \cdot L_n}{W_0 \cdot L} \right]$$

where,  $W_n$  : high wage rate

$L_n$  : number of labor at high wage rate

$W_0$  : general of labor at general wage

$L$  : number of labor at general wage

$\frac{W_n \cdot L_n}{W_0 \cdot L}$  is productivity index

As a result, 23% of (GDP) growth rate come from education investment.

Moreover, Solowsky (1967) also studied growth of GDP show by

$$Y = f(K, L, Q)$$



Quality of labor

$$\frac{dY}{dt} = \frac{dK}{dt} \cdot fK + \frac{dL}{dt} \cdot fL$$



$MP_K$



$MP_L$

Other researcher : Bowles (1967), Griliches (1964), Psacharopolous (1970).

## 8.7 Problems in Manpower in Thailand

### Before Participate in Labor Market

- Family
  - Quality (number of children)
  - Quality
- School
  - Quality (number of supply)
  - Quality (Dropout from school)

### After Participate in Labor Market

- Employer VS Employee mismatch
- Unemployment in urban
- Unbalanced of Migration
- Shortage in some specific type of occ.
- Shortage in rural area (due to migrate to urban)
- Low Productivity
  - public
  - private sector

## 8.8 Manpower Strategy

### Before Participate in Labor Market

- Family Planning
  - ◉ Education in family leader and member
  - ◉ Develop education system to standard level

After

### Participate in Labor Market

- ◉ Create new job to reduce unemployment in urban
- ◉ Long run planning of supply of labor in next 10 years.
  - Projection to create new staff to substitute retirement worker.
- ◉ Create and develop rural economic (OTOP)
- ◉ Training (OJT) see chapter 5